

Meghan Kathleen Walsh

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SUMMARY OF INTENT

Recent Villanova University graduate with study experience at NUI, Galway, who is seeking a position in Ireland to utilize my people-oriented, creative, and analytical skills while exploring cross-cultural goals and engagement.

EDUCATION

Villanova University – Bachelor's of Business Administration, **GPA: 3.84/4.0**

Fall 2013 – Spring 2017

Majors: Economics, Environmental Studies

Honors & Scholarships: Summa Cum Laude, Honors Program, Fulbright Study/Research Award Semi-Finalist

National University of Ireland, Galway

Spring Semester 2015

TECHNICAL SKILLS

ArcGIS, Microsoft Office Suite (Excel, Word, Office, Exchange, PowerPoint, & Access), Adobe Suite (Acrobat, Analytics, Illustrator, Photoshop), Salesforce, Stata, SAP

EMPLOYMENT EXPERIENCE

Esri – Global Business Development, Redlands, CA Corporate HQ

June 2017 – Present

Account Consultant, Commercial Mid-Market Team

- Advise clients on how to make smarter business decisions through a GIS, or geographic information systems, spatial analytics platform that provides in-depth site suitability, modeling, and analytics capabilities.
- Demonstrate analysis software, utilize CRM software including Salesforce and SAP, and consult with clients.
- Design marketing materials and aid in content creation for monthly webinar and e-mail newsletters.

Villanova University – Villanova, PA

Head Student Admissions Assistant

2014 – 2017

- Supervised a team of five students, presented to 50+ prospective student groups, fulfilled administrative tasks including data entry, mailing projects, and querying daily student reports in Microsoft Access.

Undergraduate Research Fellow

Summer 2015

- Conducted fully-funded independent research on environmental impacts of Marcellus Shale natural gas drilling through sediment sample collection, chemical analysis, and map creation & analysis with ArcGIS.

Carlisle Interconnect Technologies – St. Augustine, FL Corporate HQ

Summer 2016

Supply Chain and IT Analyst Intern

- Prepared and presented material inventory data and reports, forecasted rebate potential, and tracked key commodity price fluctuations.
- Participated in internal and external supplier audits to strengthen supplier relationships, contract management, and lean manufacturing processes (including Six Sigma and Kanbans).

Athleta, Gap Inc. – Sales Associate

2016 – 2017

- Provided top-quality salesfloor customer service in a fast-paced women's athleticwear retail store.

Etsy.com – Personal Business Owner, *TheCrochetCafe*

2011 – 2016

Weiser's Market – Cashier, Bakery, & Produce

2012 – 2016

EXTRACURRICULAR INVOLVEMENT

Division I Varsity Co-Ed Cheerleading

2013 – 2017

- Spent 12+ hours a week as a student-athlete in practice, strength training, and supporting athletics teams.

NUIG Cheerleading Society & International Relations Chairperson

2015 – 2017

- Gained international athletic experience by competing, training, and performing in Ireland.

Villanova Ambassador & Blue Key Tour Guide Society

2013 – 2017

- Served as an interview chairperson in charge of coordinating over 300 student interviews.

Orientation Counselor & Mentor for First-Year Students

2014 – 2017