

IRELAND AND PA CONNECTIONS

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



INVESTMENT IN PENNSYLVANIA

Irish companies have 232 locations in Pennsylvania providing 13,945 jobs.

- ✓ 133 or 57% of these companies are manufacturers providing 6,751 jobs.
- ✓ Ireland ranks 9th for the total number of firms and 7th for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
England	989	49,296	1	1
Germany	855	43,089	2	3
Canada	714	19,429	3	6
Japan	593	28,218	4	4
Ireland	232	13,945	9	7

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2017.

TOP 10 IRISH-OWNED FIRMS IN PA

FIRM	PA JOBS
■ Towers Watson Pennsylvania Inc.	2,000
■ Sharp Corporation	500
■ C. & J. Clark America, Inc.	500
■ Ashfield Healthcare, LLC	450
■ Eaton Corporation	400
■ Eaton Corporation	400
■ Endo Health Solutions Inc.	385
■ Icon Clinical Research LLC	340
■ Procurian LLC	300
■ Cooper Bussmann, LLC	267

■ Service ■ Manufacturing

IMPORT AND EXPORT

PA Imports from Ireland Annually (in USD)

Pharmaceutical Products	4820,136,463
Special Classification Provisions, Nesoi	\$309,887,791
Essential Oils Etc; Perfumery, Cosmetic Etc Preps	\$90,784,249
Industrial Machinery, Including Computers ...	\$15,217,035
Organic Chemicals	\$9,056,045
TOTAL ALL COMMODITIES	\$1,295,533,404

PA Exports to Ireland Annually (in USD)

Pharmaceutical Products	\$140,636,623
Plastics And Articles Thereof	\$25,601,236
Industrial Machinery, Including Computers ..	\$44,438,330
Optic, Photo Etc, Medic Or Surgical Instrments Etc	\$14,256,537
Articles Of Iron Or Steel	\$7,486,382
TOTAL ALL COMMODITIES	\$459,597,856

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2017.

PENNSYLVANIA

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- ✓ CUSTOMERS IN 221 COUNTRIES
- ✓ EXPORTS SUPPORT 1.6 MILLION PA JOBS
- ✓ 6,300 FOREIGN-OWNED BUSINESS LOCATIONS EMPLOYING 334,000+ PEOPLE
- ✓ \$1 TRILLION+ GOODS & SERVICES MOVING THROUGH PA INFRASTRUCTURE
- ✓ 120+ STATE PARKS THAT FEATURE OUR GREAT OUTDOORS



PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

AN ECONOMIC POWERHOUSE

Our economy is the 19th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 4 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.

Our 6.4 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 300 higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190



Hyner View State Park
Clinton County, PA



11/20/2017