

IRELAND INC US 250 INDEX 2020

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IF SHE CAN'T SEE IT, SHE CAN'T BE IT

KPMG



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Barry Field - AIB Treasury
1345 Avenue of the Americas, New York, NY 10105
Phone: 212-339-8080
Email: Treasury.NewYork@aibny.com



IAN HYLAND

FOREWORD

I am delighted to welcome you to the third edition of the Ireland INC Index. Working with our partners KPMG, this year's Index highlights the fastest growing Irish companies in the United States and truly illustrates the strength and depth of Irish business across all 50 States.

While the seismic impact of US investment in Ireland is well-articulated, the true symbiosis in the economic relationship between our two countries can be often overlooked. It is an untold tale, with almost as many people employed in the US by Irish-owned companies as there are people employed in Ireland by US companies.

I am reminded of Warren Buffet's words: "Someone's sitting in the shade today because someone planted a tree a long time ago." Through incremental steps and small roots, Ireland's footprint in the US has continued to progress in line with the successes of our best indigenous companies. The Ireland INC Index, in association with our partners KPMG, and working with Irish and US state agencies, aims to address this. In 2019, Ireland INC led a delegation of Irish CEOs to Capitol Hill for meetings with Members of Congress and the current administration including Speaker Pelosi, Chairman Neal, and Secretary Wilbur Ross. From these meetings, it was clear that Ireland means Business and our contribution is value across all 50 states.

The latest figures from SelectUSA and the US Department of Commerce, released in February, put

Ireland as the ninth largest source of FDI in the United States, a truly remarkable feat for a nation of our size. Ireland INC has been continuing to engage with US government and public sector stakeholders to advance the message of Ireland INC and the companies in this index. Ireland remains the only country to host a day at the New York Stock Exchange, with Ireland Day celebrating its tenth instalment in 2020.

Ireland and the United States have been challenged once again by a volatile political climate. With the departure of the United Kingdom from the European Union on January 21st this year, many questions remain unanswered regarding future trade relations between Ireland and the UK, the US and the UK, and indeed between our countries and the European Union. However, one certainty remains: The relationship Ireland has with the United States, one that has existed for centuries, remains as unshakeable as ever.

I look forward to working with our partners KPMG, our friends in the Irish and US governments and Irish business to continue building this Index providing a vital source of information and guidance to the wider market. I welcome your engagement as leaders of Irish business in this regard and congratulate all of our indexed companies on their ongoing successes.

IAN HYLAND
Founder & President Ireland INC

FS DUBLIN AWARDS

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THE FS DUBLIN AWARDS WILL RECOGNISE THE COMPANIES, TEAMS AND INDIVIDUALS WHO LEAD, INNOVATE AND SHAPE THEIR ORGANISATIONS THROUGH A COMMITMENT TO EXCELLENCE IN THE FINANCIAL SERVICES SECTOR.

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MANSION HOUSE, DUBLIN
FRIDAY 5TH JUNE

2020

FOR MORE INFORMATION PLEASE CONTACT
BRIAN KEARNS AT
BRIAN.KEARNS@BUSINESSANDFINANCE.COM



SEAMUS HAND

FOREWORD

The economic relationship between Ireland and the United States is one of the longest standing and most successful cross border relationships across the globe, providing access to significant markets and opportunities for businesses on each side of the Atlantic. This report highlights some of the most successful transatlantic businesses ranging from large public companies to smaller private enterprises.

The report provides policymakers and other stakeholders with worthwhile insights into the many business linkages that cross the Atlantic and the drivers of economic success. The strong ties also underpin tens of thousands of high value jobs. Such employment brings a measurable benefit to a great many households in both of our countries. This investment in jobs is testament to the confidence of our business leaders and entrepreneurs in the benefits of business transacted between Ireland

and the US. The highly skilled nature of the personnel employed in the businesses set out in the report provides further validation of the strategies pursued by these companies and our Governments. Whilst Ireland's role as a gateway to the EU for US business is well known and admired, Irish investment in the US as a means of accessing the US market demonstrates that the economic relationship is truly mutual. From investment in infrastructure and research and development to providing opportunities for talented people - a wide range of Irish enterprises are supporting economic prosperity in the US. Notwithstanding a growing number of potential headwinds facing the global and local economies, both Ireland and the US remain highly attractive places to do business. With a continuation of the right policy choices and support for high quality businesses, we are very confident that the relationship can and will continue to flourish into the new decade.

SEAMUS HAND
Managing Partner, KPMG in Ireland

Time to release your growth potential

Multi-jurisdictional legal and tax advice to grow your global presence

As Irish businesses look to new markets and opportunities in a post-Brexit world, and taking account of recent US tax reforms, many are choosing to do business in the US or set up operations there.

Eversheds Sutherland is the only all service law practice in Ireland with a truly global presence that can offer a seamless internal multi-jurisdictional legal and tax advisory service to domestic and international clients considering embarking on overseas expansion. With 69 offices spanning 34 countries, including six key locations across the US, our lawyers can provide the local and global perspective for all your legal and tax needs.

To discuss the opportunities for growing your global presence, contact our Tax Team.

Alan Connell

*Partner and Head of Tax Group
in Ireland*

+353 1 6644 217
alanconnell@eversheds-sutherland.ie

James S.H. Null

*Partner,
New York*

+1 212 389 5030
jamesnull@eversheds-sutherland.com

eversheds-sutherland.ie



IRISH-US ECONOMIC RELATIONSHIP

SEAN DAVIS
Regional Director
North America,
Enterprise Ireland



Ireland has really transformed itself within the last 30 years. What we are bringing to the market is true innovation. When it comes to commodity-type products, businesses need to solve a problem, create new opportunities and create value. That's what I think Irish companies bring to the market, and that's what American companies recognise in them.

Among the dynamic Irish companies that have a significant presence in the US are Kerry Group, employing over 1,000 in their headquarters in Beloit, Wisconsin and over 6,000 people across the country, and Icon Clinical, one of the largest clinical research organisations in the world. Glanbia, Kingspan, Mergon and Modular Automation are all employing in locations across the US, many of which are in high-value positions. What makes these, and many more, Irish companies so successful is that they're not just looking to sell, they

are coming to invest and partner with American businesses across all 50 states.

There are, of course challenges, the most obvious one being that there is most definitely a different business culture in the US. Another consideration is the economic and geographic size of the country. Consider that the State of California's economy is approximately the size of the UK. So, as a business, trying to cover coast-to-coast and border-to-border is enormously challenging. I would advise any Irish company to pick an area that is geocentric to a reasonably large number of customers, that way you are optimizing the resources you have available. It is vital to have a robust and focussed business plan. Of course, the very nature of business development requires flexibility, nonetheless it is important that your plan minimizes the gap between commercial aspirations and realities.

DANNY McCOY
CEO, Ibec



Despite the turbulence from trade tensions, the UK exit from the EU and debates over corporation and digital taxes, the economic relationship between Ireland and the US is a two-way story. Irish companies employ almost as many people in the US as US companies employ in Ireland. Over 500 Irish companies operate in the US in sectors as diverse as agrifood manufacturing, building

materials, construction and services. These firms bring investment, good quality jobs and wages to the US. A new chapter is now being written by a generation of young entrepreneurs from Ireland who have begun in recent years to set up new businesses in the US, emphasising the mobile nature of talent between the two countries and cultural compatibility.

IRISH INVESTMENT IN THE US FACTS AND FIGURES

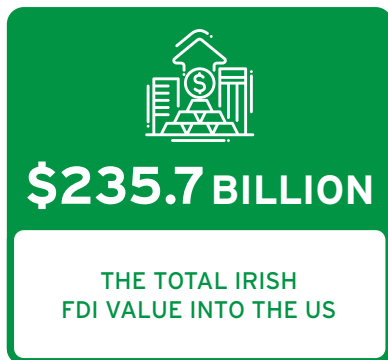
As more and more Irish companies successfully invest in the US, the opportunities for Irish and American businesses to collaborate and develop strong partnerships are abundant according to Enterprise Ireland.

Ireland is the ninth largest source of foreign direct investment (FDI) to the United States. Over 900 Irish companies are exporting to the US and there are currently 600 Irish companies in over 1,000 locations in the States, employing over 106,000 people. According to the US Bureau of Economic Analysis, Ireland's FDI into the US stands at \$235.7 billion. This is a very significant milestone, especially for a country that is economically one sixtieth the size of the US. We have many decades of an active trade relationship and excellent air connectivity with the United States; this presents a very

vibrant market and partnering opportunity for many Irish companies.

The scale of the growth opportunity for Ireland and the US is incredible. This is a \$22 trillion economy, staggering in scale. The US is a very innovative, competitive, and forward-thinking economy. With new direct flights between the US and Ireland being added every year, it is a market that is accessible. Across almost every sector there is a business and partnering opportunity for Irish companies that are willing to invest the time and resources, and that is going to stretch well into the future. The Enterprise Ireland US team are based in New York, Boston, Austin, Chicago, San Francisco and Seattle, working directly with hundreds of our client companies to help deliver real value on both sides of the Atlantic in what has been, and will continue to be, a mutually beneficial trading relationship.

Sources:
Enterprise Ireland





IRELAND INC US 250 IRISH COMPANIES IN THE US

365 DATA CENTERS

365 Data Centers is a leading provider of hybrid data centre solutions in twelve edge markets. With data centres across the US in locations including New York and Philadelphia, the Company operates a total of 220,000 square feet of data centre space. The company supports mission-critical application infrastructure by providing industry leading SLA protections and adhering to industry compliance standards.

8 WEST CONSULTING

Operating since 1998, 8 West Consulting is an award-winning, full service, enterprise software development company with over 220 professionals and a 20 year history of innovation and on-time delivery. Based in Cork, Ireland, they provide business and technology solutions to clients who require high quality, scalable and maintainable software. Notable clients include Avon, Bath and Body Works, Estee Lauder and a number of large US healthcare insurance carriers.

AALTO BIO REAGENTS LTD

Aalto Bio is one of the longest established, privately held biotech companies founded in 1978. Aalto is the global manufacturer and provider of high-quality critical raw materials for diagnosing emerging diseases eg. Corona virus, Zika Virus to the in-vitro diagnostic and vaccine development companies in Europe, the U.S. and ASIA.

AB PACKAGING

AB Packaging is a multinational high volume manufacturer of paper bags and flexible packaging for buyers across a broad range of market sectors, including high street retailers,

promotional companies, independent stores and online and express delivery retailers. Founded by CEO Dermot Brady 30 years ago, AB Packaging makes paper shopping bags and tissue for commercial retailers such as Coca-Cola, Harrods, Primark, Puma and Superdry. AB opened its first US plant in Newark in 2016. Their mission is to work closely with professional buyers to supply the highest quality product in a way that best suits their needs. This means they adapt to each buyers' unique system, budget, stockholding and distribution requirements.

ABBAY CAPITAL

Founded in 2000 and headquartered in Dublin, Abbey Capital is an Irish-owned alternative investment manager. The company operates internationally and specialises in leveraging the expertise of multi-managers in a single diversified portfolio. Their investment base includes Europe and North America. Abbey Capital is registered as an Investment Advisor with the U.S. Securities and Exchange Commission.

ACCELERATED PAYMENTS LIMITED

Accelerated Payments enables SMEs to expand and grow by offering an innovative Individual Invoice Finance service to overcome cash flow hurdles that can arise. The company was created by entrepreneurs with many years' experience in financial services as well as starting and running their own businesses. The service combines a technology platform with a simple user interface as well as immediate access to business intelligence to offer a simple and fast application, approval and payment process.



ACCOUNTSIQ

Dublin startup, ACCOUNTSIQ, is a cloud-based accounting software system. It is designed for companies and organisations needing to manage multiple business units. ACCOUNTSIQ has offices in the UK, Ireland and Australia. The accounting platform is utilised in over 40 countries worldwide, including the United States.

ACTAVO

Worldwide, Actavo has 6,000 employees in 100 locations, with their move into the Caribbean, laying fibre for Digicel, bringing the company closer to the US, and the US into their line of vision. Actavo USA has since worked with 6 million homes and businesses with over 60,000 miles of fibre optic cable installed coast to coast.

ADAPTIVE MOBILE SECURITY LTD

Adaptive Mobile Security Limited was founded in 2004 and is headquartered in Dublin, Ireland with offices worldwide. The company specialises in mobile security and is the only such company to protect services on both fixed and mobile networks. They protect over two billion subscribers across the globe.

AEROGEN

Aerogen's global headquarters are in Galway, with offices in the US, Germany, China and the UAE. The company, which provides pioneering aerosol drug delivery, has 30 people working permanently overseas. The US accounts for about half its business and, in 2016, the company added a Chicago office.

AFILIAS MOBILE & WEB SERVICES

Afilias is a global provider of Internet infrastructure services. Its technology supports a wide range of applications including Internet domain registry services to over 15 million domain names, Managed DNS, and services in the RFID and supply chain market with its Afilias Discovery Services. In 2010 it acquired mTLD Top Level Domain Ltd., the sponsoring organisation and registry operator for the .mobi top-level domain.

AGRICULTURAL MAGNETICS LTD (MAGGROW)

MagGrow has developed a pioneering, patented spraying system for the horticulture and arable sectors of the agricultural industry. The MagGrow system is a proprietary technology for droplet formation that helps farmers grow more by giving better coverage than conventional crop spraying systems. Headquartered in Dublin, the company was founded in 2013 and aims to provide the best technology solutions for sustainable crop growth. MagGrow has been selected for the 2020 Thrive Top 50 Agtech & Foodtech.

AIB

Allied Irish Banks plc (AIB) has had a presence in the US since opening a representative office in New York in 1973. This became the AIB New York Branch in 1977. AIB's US businesses include Syndicated & International Finance, which participates in leverage finance and corporate lending; a full service Treasury operation and a dedicated team marketing AIB's Irish services to US corporates.

AIRTEL ATN LTD

Airtel is an innovative technology company supporting the improvement of air traffic management for safer, cleaner, more efficient air travel globally. For over 20 years Airtel has developed Data Link Communication software, infrastructure and test equipment to support the dramatic increase in demand for air travel globally. Airtel continues to deliver technological excellence within Air Traffic Management (ATM) and is a member of every significant Research and Deployment Program, including COMET and SESAR Joint Undertaking in Europe and NextGen in the U.S.

ALLERGY STANDARDS

Founded by Dr John McKeon, Allergy Standards uses Design Thinking Principles to operate the world's most recognised certification program for asthma & allergy friendly® products. As an international certification and data company they develop independent standards for innovation and testing of a wide range of products to determine their suitability for asthmatics and individuals with allergies. Established in 2000, ASL has offices in Dublin, New York, Toronto, and Korea.

ALMAC GROUP

Sir Allen McClay formed Almac in 2002. It was born out of Galen Holdings Plc, which he had founded as Galen Ltd in 1968, and floated on the stock market in 1997, becoming Northern Ireland's first £1bn company. The Almac Group bought the API Manufacturing and Chemical Development, Clinical Trial Supply and Clinical Technologies businesses from Galen. Globally Almac, a major player in drug development, now employs over 5,600 people, a number of whom are based in the US in locations including Durham, NC, San Francisco, CA, and Audubon, Souderton, and Lansdale, PA.

AMCS

Limerick-based AMCS was founded by CEO Jimmy Martin. AMCS is the leading supplier of integrated software and vehicle technology for the waste, recycling and material resources industries. AMCS is headquartered in Ireland with offices in the UK, Denmark, the Netherlands and Pennsylvania, Massachusetts and Florida in the US.

ANORD MARDIX

Anord Mardix is a global leader in critical power distribution and protection. The company produces industry-leading HV & LV switchgear, custom built modular solutions, flexible data hall distribution and a busbar and busway range. With operations in North America, Europe and Asia Pacific, they bring 100 years of engineering excellence to every customer challenge and employ over 750 highly skilled people. They have headquarters in Dundalk, Ireland.

APA FACADE

APA Facade Systems were established in 1975 and are market leaders in the design and manufacturing of aluminium fenestration systems. They have a wide variety of products including high-performance window and door systems, curtain walling, structurally glazed systems, solar shading and louvers. Headquartered in Dublin, APA also has offices in the UK and Boston and has worked on some prestigious developments across the Irish, UK and North American construction markets.

APPLEGREEN

Petrogas Group US INC T/A Applegreen is a 100% owned subsidiary of Applegreen plc, a publicly quoted company listed on the Irish and UK stock markets. It operates sites across the US, with retail concession stores at its US service stations on Long Island featuring a quality selection of food and beverage items, automotive accessories and supplies.

ARDAGH GROUP

Ardagh is a global leader in glass and metal packaging, with 39 sites across the US employing over 7,000, out of a global staff of over 23,500 in 22 countries. Founded in 1932 as the Irish Glass Bottle Company in Dublin, the company expanded through a series of acquisitions after Paul Coulson, the current Chairman and CEO, acquired an initial stake in the company in 1998. The company launched an initial public offering (IPO) in March 2017 on the New York Stock Exchange, raising just over \$300 million.

ARDMORE SHIPPING

Founded in 2010, Ardmore Shipping owns and operates a fleet of mid-size product and chemical tankers, providing worldwide seaborne transportation of petroleum and chemical products. The Company listed on the NYSE in August 2013 and has offices in Cork, Bermuda, Singapore, Houston and Hong-Kong. Ardmore has a fully "eco"

fleet and has been at the forefront of environmental and social progress for many years and it is the top ranked product tanker company of all US public shipping companies for corporate governance. Ardmore celebrates its 10-year anniversary this year.

ARRALIS

Co-founded by Limerick man CEO Barry Lunn and CTO Mike Gleaves, Arralis develops satellite communications and radar technology and works with high profile clients including the European Space Agency. Founded in 2013, Arralis is headquartered at the University of Limerick campus with a design centre in Belfast and has offices in Swindon and Florida with a business development and sales team based in the UK.

ASAVIE

IoT firm Asavie Technologies' platform powers on-demand services for the secure and intelligent distribution of data to connected devices for clients such as AT&T, Eir, Three, Telefonica and Vodafone. Founded by Ralph Shaw in 2004 with the vision of simplifying how enterprises can harness the power of mobile devices and the Internet of Things, the company is headquartered in Dublin with offices in the UK, North America, Spain and Malaysia. They work with over 10,000 customers.

ASYSTEC

Established in 2011, Asytec is an award-winning Data Management Solution Provider with customers in Ireland, the UK and North America. The company has three Irish offices located in Dublin, Limerick and Cork and a US office in Minnesota. They aim to guide customers through every stage of their data management queries through to the implementation process.

ATLANTIA FOOD CLINICAL TRIALS LTD

A full service contract research organisation (CRO) delivering end-to-end solutions for the functional food, beverages, ingredients and supplements markets. Founded in 2011, Atlantia Food Clinical Trials is a world class company in delivering clinical studies. The company performs acute, observational and intervention studies to ICH-GCP standards for the functional foods and beverages, supplements, pre- and probiotics and microbiome-based therapeutics sectors.

ATLAS FX

Founded in 2010, by Gavin O'Donoghue with two Californian co-founders, Atlas FX is a cloud-based risk management solution to manage FX and Commodity risk on a portfolio basis. The company has offices in California and Dublin and employs 14 people.

AUTOENTRY

Founded in early 2016 by software developer Brendan Woods, AutoEntry automates manual data entry. The software utilises Artificial Intelligence (AI) and Optical Character Recognition (OCR) and every aspect of the software was designed to meet the needs of its users. As well as its HQ in Dublin, AutoEntry has offices in the UK, Melbourne and Arizona.

AVECTAS

Avectas is an Irish life science technology business headquartered in Dublin and with US offices in Cambridge, Massachusetts. Avectas has developed a patented electrospinning and electrospaying technology platform, Spraybase, built on eight years of R&D funded by the Irish Government and EU grants.

AVAIL

Avail is a B2B SaaS platform created to promote independence for children and adults with cognitive disabilities. The platform is mobile technology based and uses videos, pictures, audio and text prompts to help users master a wide range of routine tasks and life skills. The platform is being used by organisations in Ireland, the UK, and North America.

AVVIO

Founded in 2002, Avvio has been a pioneer in hotel and accommodation booking platforms. In 2017, the company launched the first booking engine powered by AI continuing to help hundreds of hotels, hotel groups, and serviced apartment operators increase their direct bookings. Avvio is headquartered in Limerick, Ireland with offices in Dublin, London, and New York.

AXONISTA

Axonista is an interactive video technology company which enables video streaming services for media companies that have two-way audience interaction. Viewers can shop, sign up to newsletters, or learn more about what they're watching, all while they are watching the video. Customers include QVC, Virgin Media, and Sinclair Broadcast Group. Apps powered by Axonista's technology have been delivered to over 500k users and have won 11 awards. Axonista has offices in Dublin and New York, and was founded in 2010, by Claire McHugh and Daragh Ward.

BANK OF IRELAND

Bank of Ireland is one of Ireland's largest financial services groups with operations in Ireland, the UK, continental Europe and the US. In the US, the Group operates through its Branch in Stamford, CT and Representative Offices in New York, Chicago and Los Angeles. In the US, the focus is on its Corporate and Treasury business, which incorporates the Group's corporate banking, wholesale financial markets, specialized acquisition finance and large transactions property lending business. In March 2017, Bank of Ireland announced the opening of its NYC Innovation Lab, an incubation space that supports the Bank's customers as they seek to grow their business and enter the US market, as well as serving as an event space for the Irish American community.

BCC RISK ADVISORY LTD

BCC Risk Advisory provides protection from hackers. They have defined a unique hybrid verification methodology that has proven efficient and cost-effective across a wide range of applications and industry sectors. Their portfolio includes Network Security, Penetration Testing, SDLC Security, Information Security Management and Cloud Security.

BHSL HYDRO

The Limerick agri-tech company's US operation is headed up by Ken Le Faive, President, North America. The company, which pioneered a method for using poultry manure as an energy source, entered the US market after agreeing a €3 million pilot project with the state of Maryland. Maryland is providing \$1 million in funding for the project. BHSL, which is providing the remaining €2 million in funding for the new project, was established by brothers Jack and Declan O'Connor in 2009. It employs 28 people at its headquarters in Ballagh.

BIG RED BARN

Mayo company Big Red Barn began life providing a sturdier alternative to marquees for events, before moving into modular homes solutions. In 2018 Big Red Barn entered into a public private partnership with the City of Warwick Housing Authority which will fund a pilot building on a site in Warwick, Rhode Island, supplying a modular home for a low income family, to demonstrate the ability to provide cost-effective housing for the city.

BIMEDA

A global leader in animal health, Bimeda has established markets in more than 70 countries worldwide and has R&D, manufacturing and distribution capabilities across Europe, North America, South America, Africa, Asia and Australia. Bimeda employs almost 800 employees worldwide with its US headquarters based in Oakbrook Terrace, IL. The Bimeda US product portfolio focuses on five key categories: ecto- and endo-parasiticides, water soluble antimicrobial, injectables and nutritional products.

BIO-MEDICAL RESEARCH

Bio-Medical Research has been creating EMS (Electrical Muscle Stimulation) technology for over 50 years. Galway is home to Bio-Medical Research, with offices and employees located in the US, France, Hong Kong, UK and Singapore.

BLUEFACE

Blueface, a Comcast Business company, is a leading provider of Unified Communications as a Service (UCaaS). Blueface enables service providers with a suite of cloud communications technologies and is listed on the UCaaS Gartner Magic Quadrant. In January 2020, Blueface was acquired by Comcast with a significant investment made to scale the technology and engineering teams in Ireland. Comcast Corporation (Nasdaq: CMCSA) is a global media and technology company with three primary businesses: Comcast Cable, NBCUniversal, and Sky.

BRIGHTWORK

Brightwork Inc. formerly known as Aimware, Inc. is a project management company specialising in Microsoft SharePoint platform solutions. These solutions make project and portfolio management simpler and more profitable for Brightwork customers. The company was founded in 1995 by Eamonn McGuinness and has offices in Europe and the United States.

BSM IRELAND LTD/BSM INTERNATIONAL

BSM is a management consulting firm known for providing Real Lean transformation services to life science companies. The company specialises in the implementation of Real Lean techniques specifically Levelling, Flow and Standard Work. BSM operates from Galway, Ireland and Georgia, USA.

BUILDING EYE

Buildingeye Inc. is ranked in the US GovTech 100 as an established provider of cloud software services to local government providing internal and public facing solutions. They have an office in San Francisco with 8 employees. The company has launched buildingeye in a number of cities across the US. This online tool is designed to make building permit, license, violation and zoning information transparent and easily trackable for residents and businesses.

BURNSIDE AUTOCYL

Founded by Paddy Byrne and his brothers in 1974, Burnside Autocyl is a privately-owned, family run business. The company, based in Carlow, Ireland, specialises in manufacturing hydraulic cylinders for all types of mobile applications. More than 85% of their product is exported worldwide. The company has offices in France, Germany, the US and is headquartered in Ireland.

BUTLER MANUFACTURING SERVICES

Butler Manufacturing Services (BMS) Ltd is a family-owned company that was established in 1986. BMS is a specialist designer and manufacturer of products for the waste water and surface water treatment markets. BMS is Ireland's leading manufacturer of mid-range package sewage treatment plants and has products in over 38 countries worldwide.

C&C GROUP PLC

Best known internationally for its Magners cider brand, C&C Group has production facilities in Ireland, the UK and the US. Its wholly owned US subsidiary, Vermont Hard Cider Company, has full responsibility for the sales and marketing of the group's portfolio of cider brands in the US. In FY2017, C&C's US business constituted c.4% of Group volumes and less than 1% of operating profits.

CABOOM

Founded by creative director Damian Farrell, Caboom Ltd is a multi-disciplinary production company and creative brand. Working in live-action, puppetry and animation, the company draws on more than twenty years of experience to produce award-winning entertainment and advertising content for clients. Caboom's work is broad and varied from animation series for the web to live-action commercials

for leading consumer brands, from animated content for apps / games to comedy series for broadcasters. Clients include Disney, BBC, Fox, Warners, American Greetings, Mattel and The Jim Henson Company. Advertising clients include SoCalEd, McDonalds and Tesco.

CAMERAMATICS

CameraMatics is a software platform that helps companies manage fleet and driver risk by improving safety, reducing collisions and operating a safe and compliant fleet. It uses a combination of traditional telematics & GPS tracking along with in-vehicle video camera vision, collision avoidance technology and smart driver and fleet manager apps. All data is collected and available real time on their cloud connected platform

CANDIDATE MANAGER

Dublin-based Candidate Manager is a provider of Applicant Tracking Software (ATS) that enables the electronic handling of recruitment. The company works with businesses ranging from SMEs to large enterprise customers, across a variety of sectors. Candidate Manager is part of Saon Group, which was acquired by online recruitment business StepStone in 2013.

CAREWORKS LTD

Founded in 1996, CareWorks provides an operational case management system for social workers. The company has since moved into personalisation and CRM and trades in the US as Care Director, providing human services solutions that enable the public to fully participate in and direct their own support. Its social services software information systems are supporting the work of over 20,000 health and human services professionals, including the Department of Health and the Youth Justice Board in the USA; the Department for Children, Schools and Families in the UK; and the Health Service Executive in Ireland.

CARMA TECHNOLOGIES LTD

Founded in Ireland in 2007, Carma (formerly known as Avego) is a leader in carpooling technology. Originally headquartered in Cork, Ireland, Carma focused its attention on the US, and is now headquartered in Austin, Texas. Carma launched the world's first ride sharing smartphone app in 2008 and works with governmental and commercial organisations to help reduce CO2 emissions and traffic congestion.

CATHX OCEAN

Cathx Ocean designs, manufactures and supplies advanced subsea imaging and measurement systems for underwater vehicles as well as software that interprets underwater images. The company was founded by CEO Adrian Boyle and CTO Michael O'Flynn in 2009 and has a design and manufacturing facility based in Kildare, with additional office locations in Aberdeen and Boston.

CEVA INC

CEVA was created in November 2002 through the combination of the DSP IP licensing division of DSP Group and Irish company, Parthus Technologies. The company develops semiconductor intellectual property core technologies for multimedia and wireless communications technology. CEVA is headquartered in Mountain View, California, USA with offices across Ireland and EMEA.

CLAIMVANTAGE CORPORATION

ClaimVantage is an Irish, internationally-focused technology provider of claims management software. The company is headquartered in Dublin, Ireland, with a second office in Portland, Maine, and several global operations. ClaimVantage provides cloud-based, automated claims processing solutions that drive efficiency, accuracy, and productivity to a wide-range of insurance companies, Third Party Administrators (TPAs), and employers around the world.

CMC HYGEA LTD

CMC Hygea Ltd. is an Irish based medical device company designing, developing and manufacturing unique healthcare products for use in clinical and community settings. The use of silver ion technology impregnated into plastic, enables the company to produce unique, clean and hygienic products that continuously inhibit the inevitable growth of bacteria seen on all non-sterile surfaces. Founded in 2013, the company has its headquarters in Waterford.

COGS & MARVEL

The Irish brand experience and creative events agency opened a US office in Silicon Valley after winning business with Dublin-based multinational tech firms. Formerly known as The Green Light Events, the business founded by Róisín Callaghan and Jane Gallagher in 2006, underwent a major rebrand to become Cogs & Marvel in 2017. The new US office is headed up by co-founder

Róisín Callaghan, who relocated permanently to the US, with a staff of 15 in the San Francisco office.

COMBILIFT

Combilift is a global manufacturer of multi-directional forklifts and specialises in long load handling solutions. Combilift employs more than 600 people at a new facility in Monaghan, Ireland and more than 40,000 units have been sold in over 85 countries since Combilift was established in 1998.

COMPLIANCE & RISKS

The end-to-end global regulatory solutions provider, headquartered in Cork, counts 8 out of 10 of the top electronics manufacturing companies and 3 of the top 4 engineering companies in the world as clients. It has offices in Brussels, California, London and New York, and over 70 employees across the globe.

CORA SYSTEMS

Cora Systems, headquartered in Carrick-on-Shannon, is a worldwide leader in providing enterprise project and portfolio management solutions to global organisations and government agencies, including the NHS in the UK, the HSE in Ireland, Boston Scientific and Allergan. Founder and CEO Philip Martin started the company in 1999, and now employs around 60 staff in Ireland, and further staff in offices in the United States and the UK.

CORLYTICS

Founded in 2013 by John Byrne, Corlytics is a world-leading provider of regulatory risk intelligence to enable organisations and financial institutions to take a data-driven approach to regulatory resource allocation. Corlytics automatically collates, categorises, interrogates and analyses regulatory notices from regulators across the globe, and launched its Regulatory Event Data (RED) app in November 2018.

CPL

Cpl is a global Irish company founded by Anne Heraty, CEO; it is a recognised leader in temporary and permanent recruitment and has a US office in Boston, Massachusetts. In the US, Cpl caters to Irish corporates based in the US and local US companies. Cpl work closely with US companies setting up European operations and actively support the IDA in their marketing activities. Stephen Mullin, Group Sales Director, is the contact for

Cpl's US activities and works with US and Irish companies across their global network of 41 offices in 11 countries.

CUBIC TELECOM

Cubic Telecom is a technical enabler to Automotive OEMs, with over 1.3 million ccted cars to date. The team has over 120 people working with global partners including VW Group, and closed agreements with more than 60 mobile operators including AT&T, China Mobile, Digicel, Orange, Verizon, Sprint, PCCW and Vodafone. The 15-year-old Irish start-up has raised over \$83.5 million to date.

CYLON CONTROLS LTD

Founded in 1985, Dublin-based Cylon Controls provides building energy control systems across all categories of buildings. Cylon is committed to delivering sustainable solutions which deliver comfort, energy and operational efficiency to commercial buildings, schools and universities, healthcare facilities, and retail buildings. Cylon's energy management solutions have been installed in Europe, North America, Asia, the Middle East and Africa and the company has offices in the US, UK, Germany and a HQ in Ireland.

D4H

D4H is a software company that specializes in incidents, emergencies, and corporate crises. D4H was founded in 2008 by Robin Blandford, combining his background in the Coast Guard with a team of computer scientists, first responders, and emergency managers. Built and operated from Ireland, D4H is the #1 software for the readiness, response, and re-evaluation of incidents in the United States. D4H has injected visibility into tens of thousands of North American crisis & emergency operations for government, public safety, healthcare, and enterprise.

DAIRYMASTER

DairyMaster is one of the world's leading dairy and agri-tech firms, and has attained international acclaim for manufacturing superior, hi-tech dairy equipment. DairyMaster believes innovation is key and has filed for over 90 patents. It places huge emphasis on Research and Development. It exports to 40 countries and has direct operations in Ireland, UK and USA.

DAON

Daon is an international biometrics and identity assurance software company founded in 2000 by Irish entrepreneur, Dermot

Desmond. Today, the company's technologies are used frequently in the areas of mobile banking and mobile payments, among others, across six continents. Daon is headquartered in Reston, Virginia with offices in Dublin, Ireland and Canberra, Australia.

DATALEX

Datalex specialises in digital commerce for airline travel retail. The company's digital platforms enable a travel marketplace of over one billion shoppers and combines pricing, offer and order management with customer insights. Datalex has offices in Dublin, Manchester, Beijing, Amsterdam and Atlanta and employs around 500 people between staff and contractors.

DAVRA NETWORKS

IoT company Davra opened its second US base in 2018, adding a location in New Haven, Connecticut to join its existing Dublin headquarters, California base and sales presence in Gloucester in Britain. Davra founding executives were part of the team that sold Crannog Networks to US company Fluke Networks for a multimillion-euro sum in 2007. Davra was established in 2010 by a team of Big Data and Data Analytics veterans and began trading two years later.

DCC

International sales, marketing and support services group DCC employs circa 550 people in the US. Headquartered in Dublin, DCC employs approximately 12,700 worldwide. The company made its first move into the US market with the acquisition of US-based Retail West for \$200m (€173m) in 2017. It acquired Elite One Source Nutritional Services (a provider of contract manufacturing and related services to the growing healthcare and dietary supplements market) this year for \$50 million. The company operates in 20 countries.

DEPOSIFY

Dublin based fintech start-up Deposify provides security deposit management services to property management companies, landlords & tenants in the US - providing banking, payments, compliance and dispute resolution services. The company, which was founded by Jon Bayle and Dave Brennan, has offices in Dublin, Boston & NY and has partnered with Bank of Ireland, multiple US banks and Assurant. Deposify has raised +\$2.5m and is backed by Assurant, Delta Partners, Enterprise Ireland, Escher Group and private US & Irish investors.

DESIGNER GROUP

Designer Group is a leading international engineering solutions Group, founded in Dublin in 1992. Following a recent acquisition in Kansas Missouri, Designer Group has operations in the United States, Ireland, UK, mainland Europe and Africa, pushing the boundaries in delivering sustainable environments. The US team is focused on engineering, procurement and technical services, recently completing 130MW of biomass plants which are the largest, most efficient operating biomass projects in North America. Both the Group and US turnover is set to increase year on year with the US supporting business expansion further into Africa and Central/South America.

DIACEUTICS

Co. Louth-based medtech firm Diaceutics recently raised €4.3 million through a mix of debt and equity financing to fund its expansion. The company works with 31 out of the top 35 pharmaceutical companies to integrate diagnostic testing into their treatment pathways. Based in the Regional Development Centre on the campus of the Institute of Technology in Dundalk, Co. Louth, it has offices in 17 territories including New Jersey in the US, currently employs 90 people globally, and is listed on the London junior market (AIM) in 2019.

DIGITAL CREW LTD

Established in 1999, Digital Crew / Granite Digital have established themselves as a leading web design and custom application development company. Using modern design, their content management system and custom application development can help to shape a company's web presence. Their clients include A Taste of West Cork, Tell & Spell, Eirtech, J1, David Puttnam, Cork Institute of Technology, ITT Dublin, East Cork GAA, and more.

DING

Founded by Chairman Mark Roden in 2006, Ding enables expats to send mobile phone credit top-ups to friends and family back home. The Dublin based firm has 200 employees worldwide, with offices in New Jersey and Miami in the US, as well as Dubai, Dhaka, Paris and Bucharest. They work with over 500 mobile phone operators in over 140 countries.

DIONA

Co-founded by John Polakowski, Anil Singaraju and Graham Stubbs in 2012, Diona focuses on the global Health & Human Services market, aiming to help governments help people by turning smartphones and tablets into tools that improve people's lives. The company's services organization helps partners and customers design and deliver successful Health and Human Services projects at the city, local, state and national level through their extensive product knowledge and domain expertise. Diona has offices in Ireland, India, Canada, the UK and Austin, Texas in the US.

DOUBLEINK PUBLISHING

DoubleInk helps publishers create educational content, providing new content and editorial services in both English and Spanish, as well as design and project management services across all K-12 disciplines. It operates from offices in Greystones Co Wicklow, and has 16 staff in the US with the main office in Cambridge MA, USA. To date, they have completed 800 projects.

DRINK COMMAND LIMITED

Drink Command offers 'self-pour' solutions to bars and restaurants worldwide. They sell a range of products and services that are second-to-none in terms of quality features, support structures and return on investment. With experience of hundreds of installations on 5 continents, they deliver profitable self-serve beer systems. Their in-house engineers develop all of their own hardware solutions and software platforms. They are based in Ireland, the UK, Australia, Mexico, and the United States.

DROMONE ENGINEERING LTD

Dromone Engineering designs, manufactures and markets agriculture tractor pick-up hitch technology and construction excavator quick coupler technology. Established in 1978, with headquarters in Oldcastle, Co. Meath, it employs over 140 people across a range of functions including operations, engineering and marketing. Dromone exports almost 100% of its product to global markets and its portfolio of customers includes Blue Chip customers in the agriculture and construction industries. It has also developed worldwide distribution channels to service OEM customers, dealer networks and rental fleets and has distribution centres across the US.

DRUID SOFTWARE LIMITED

Wicklow-based Druid Software specialises in Private LTE which is standards-based Long Term Evolution networks designed to serve specific enterprise business, government or educational purposes. The company is using its intellectual and technical assets to grow its business in the US, particularly in the areas of hospitals and healthcare, industrial campus, maritime and ports and industrial IoT.

EAGLE ALPHA

Eagle Alpha was established in 2012 to provide alternative data solutions to buy-side firms. The company analyses social media for stockbrokers, hedge funds and other investors. It is backed by members of the Kilduff family, including former investment banker Emmet Kilduff and tech entrepreneur Tony Kilduff, via his Denmark-based Quay Investments vehicle. The company has offices in Ireland, the US and the UK.

EBLANA PHOTONICS LTD

Eblana Photonics, based in Dun Laoghaire, is a manufacturer of laser diodes and other optoelectronic components. Eblana's proprietary manufacturing technology platform enables the company to serve diverse markets including telecoms, LIDAR, industrial gas sensing and environmental monitoring with an emphasis on flexibility, scalability and precision. Eblana is strongly export focused and serves a wide range of clients in the US, including blue chip technology companies, startups and government agencies.

ECONIQ INC

Econiq is a conversation quality company that works with banks to add value to customer conversations using its unique technology and understanding of the value of conversation. Headquartered in Galway, with offices in Dublin, Toronto and Boston, Econiq was the winner of the 2016 SME category of the US-Ireland Research Innovation Awards.

EHA SOFT SOLUTIONS

With offices in Cork, Chicago, Saudi Arabia and Portugal, EHA Soft Solutions produces Environmental Health & Safety Management Software to manage quality, risk and safety for organisations in the Food, Energy or Environmental Health and Safety Industry Sectors.

EIDA SOFTWARE SOLUTIONS LTD

A project management platform enabling all project personnel to work to a defined process using real-time data which results in improved project productivity, transparency and control. Established in 2010, EIDA Solutions brings together a wealth of experience in the construction and technology industries. Servicing pharmaceutical, semi-conductor and data center projects, EIDA eliminates documentation errors and saves countless hours by streamlining and compiling contractor documentation to client requirements.

EMPOWER THE USER

Empower The User is a provider of Software as a Service RolePlay Simulation technology for the training and assessment industries, which started in 2002 at Trinity College Dublin as a joint research partnership with Intel. Co-founders Dr. Declan Dagger and Professor Vincent Wade began researching and developing the first Adaptive eLearning systems in the world; shifting from one-size fits all didactic teaching to adapt the pace, content and style of teaching to the preferences of the individual learner. Their HQ is in Ireland with another office in New York.

ENTEKRA

Irish homebuilder Entekra, which is changing the way houses are framed in America with off-site construction, recently completed its first major phase of expansion - a \$35 million, 200,000-square-foot fully-automated factory in the Northern California city of Modesto. This manufacturing plant, the most technologically advanced construction factory in North America, boosts annual capacity by 3,000 units and increases the Entekra workforce to 250 employees. Recently named Manufacturer of the Year by the National Association of Home Builders, Entekra plans to build an identical factory in Southern California to meet the increasing demand for FIOSS - its Fully Integrated Off-Site Solution.

EPS GLOBAL

EPS Global was established in 1999 and is a franchised distributor for specialised IT components and semiconductors used in data networking and storage, virtualisation, cloud, and the Internet of Things. It has locations in 28 cities in 16 countries so customers can access a global supply supported by a local team with local language and currency support in each region.

EQUILUME LTD

Equilume, headquartered at the heart of the Irish Equine Industry in County Kildare, is a world leader in the research and development of light therapy solutions to assist the global horse industry in maximizing reproductive efficiency and performance. Equilume Performance Lighting is a unique system that comprises fully automated, smart stable lights and mobile light masks designed to maximize health, performance and breeding efficiency. They serve the geographical markets of France, Belgium, Luxembourg, Germany, Ireland, Spain, Norway, Sweden, Turkey, the United States of America (USA), Canada, Brazil, Japan, Australia, New Zealand, and the United Kingdom (UK).

ESHOPWORLD

eShopWorld was established in 2010 and provides software to online retailers to provide their shoppers with a seamless eCommerce experience. The company has 216 staff across their offices in Swords, Dublin, New York, Zaanstad, North Holland and London.

ESPATIAL INC

eSpatial started business in 1997 providing GIS (geographic information systems) services to small and large organisations, governments and consultancies. It produces software that has been created by mapping experts to be fast, powerful and easy to use. In 2005, eSpatial launched its first commercial product - iSMART, an enterprise server-based GIS. In 2010, it took its mapping software into the Cloud. The company has its HQ in Dublin and another office in Virginia.

EXCELSYS TECHNOLOGIES

Excelsys serves original equipment manufacturers globally from its base in Cork, where it employs about 30 staff. These include GE Healthcare and Siemens Medical. It also has a sales office in the United States, and has outsourced its electronics assembly to China. It has sales in 40 countries and annual revenue of \$15 million. A 2015 management buyout was led by chief executive Gary Duffy, who already owned about 20 percent of the business. The company, which has been through a number of iterations since the early 1990s, was enjoying growth of 15 per cent a year at the time.

FARRAN TECHNOLOGY LTD

For over 40 years, Farran Technology in Cork, Ireland has been on the leading-edge of millimetre-wave development. They serve emerging and mature markets, cover radar and imaging, communications, research, test and measurement, and aerospace. Farran offers a wide range of test & measurement systems such as VNA extenders, noise figure analysers and frequency extension sources from 40 GHz to 500GHz. Farran also offers waveguide based components, which include amplifiers, detectors, frequency converters, mixers, multipliers and Gunn oscillator sources. They have a global network, with bases in Ireland, the UK, the USA, Italy, China, and more.

FENERGO

Dublin-based fintech Fenargo offer software solutions for financial institutions, streamlining the end-to-end Client Lifecycle Management processes (from regulatory onboarding, data integration, client and counterparty data management, client lifecycle reviews and remediation all the way to client offboarding etc.). In 2018 it doubled its Dublin-based workforce to 400, and opened offices in Madrid and Hong Kong. It also has offices in London, Toronto and Sydney. Backed by Insight Venture Partners in New York, it is looking towards an IPO on a New York exchange in the medium-term.

FEXCO

Founded in 1981 by Brian McCarthy, the international payments and FX company headquartered in Killorglin, Co Kerry, has over 2,800 employees worldwide, across 30 markets in Europe, the Middle East, North America, Latin America and Australasia.

FINEOS

Fineos is a global market leader in software development in core insurance technology for Disability, Life, Accident and Health. Eight of the Top 20 Group Life and Health Insurers in the US work with Fineos Claims. Its US offices are based in Atlanta and Boston.

FIRST DERIVATIVES

The Newry-based firm is a global technology provider of high-performance software to a variety of industries as well as regulatory and IT consulting services to the capital markets industry. It employs about 600 people in the USA with offices in New York, New Jersey and Philadelphia.

FLIPDISH

Flipdish gives Quick Service Restaurants (QSRs), takeaways and cafes the technology to compete and win online with their digital ordering system. Many of their customers are multi-location chains and franchises who have integrated the online ordering system into their technology stack as they've scaled and grown to multi-million dollar businesses. Flipdish also works with lots of smaller, independent restaurants and takeaways who need the digital ordering technology to build their brand, grow revenue and drive customer loyalty. With a branded website and app, powered by Flipdish, restaurant owners can directly accept online orders without having to list on food delivery marketplaces, at a lower cost and with more control over the customer experience.

FRAGRANCES OF IRELAND LTD

Fragrances of Ireland is a family-owned boutique perfumery headquartered in County Wicklow. Fragrances of Ireland creates fragrance, body care, bath and home fragrance, under the brands including Inis the Energy of the Sea, Patrick, Garden of Ireland, Connemara and Innisfree.

FREEFLOW

Specialising in excess inventory management, FreeFlow helps customers streamline re-marketing efforts and profit from retail, returned, obsolete or current excess stock through their secure online marketplace systems. Its headquarters are in Tralee, Co. Kerry, and its American operations are in San Jose, California.

GECKO GOVERNANCE

Shane Brett set up Gecko Governance in Dundalk and now has offices in New York, Sydney and Dundalk. The company has developed software tools to help banks and funds keep track of their obligations and compliance deadlines.

GENESIS AUTOMATION

Formed in 2010, Genesis Automation is a Cork-based healthcare software company which was created by Noel O'Hanlon, to manage inventory in hospitals, capture procedure information and analyse the cost of procedures. It entered the US market in 2018, signing a \$1 million deal with Texas-based Driscoll Children's

Hospital. Its software is also used in 27 hospitals in the UK. Genesis has 14 staff in the US, in sales and support roles, and 30 people at its Cork base.

GLANBIA

One of the world's top nutrition companies, Glanbia plc was formed in 1997 out of the merger of Avonmore Foods plc and Waterford Foods plc, and today employs over 6,600 people across 32 countries. Glanbia entered into the US with the acquisition of a number of small cheese plants in the 1980s and 1990s, which form the basis of its market leading business there. The United States now boasts the most Glanbia facilities of any country, with 12 manufacturing operations and corporate offices across 7 states (Idaho, New Mexico, Illinois, South Dakota, Florida, Missouri and California).

GLEN DIMPLEX

The Glen Dimplex Group commenced operations in North America in 1991 with the acquisition of several leading heating brands. Today Glen Dimplex North America has grown substantially, and dominates in the electric heating, stoves, fireplace and industrial cooling markets across the continent, offering a range of highly innovative products and solutions. Dimplex Thermal Solutions is a US manufacturer of industrial and medical process chillers.

GLOBAL SHARES INC

Global Shares assists companies to deliver shares to their global employees using share plan administration software, share-dealing, global custody, financial reporting and global compliance services. Global Shares is a Winner of the Deloitte 'FinTech Company of the Year Award' 2017, and a Deloitte Fast 50 Company 2018. The company has two offices in Ireland as well as offices in the US, Portugal, China, Germany and the UK.

GOPARKIT TECHNOLOGIES LTD

GoParkit is a parking payments, permitting, analytics and management platform which can be used by cities, campuses, or companies. It is cloud-hosted and offers a pay-by-phone mobile app for drivers. Co-founder and CEO, Gearoid O'Riain, previously founded Compass Informatics, which operates the State's National Biodiversity Data Centre; he recently sold it to Aim-listed British company Tracsis.

GREEN ISLAND INTERACTIVE

Green Island Interactive is the company behind SiteCaddy, a professional internet solutions and consulting company serving all business sectors, and offering unique services to golf and country club, tourism and multinational organisations. SiteCaddy offers a complete content management system, full fledged e-commerce system, and contact management. It has offices in Dublin and New York.

HANLEY ENERGY

Hanley Energy are a globally recognised innovator in critical power and energy management solutions, with 200 employees shared between their European headquarters in Ireland (County Meath) and North America (Ashburn, VA), with divisional offices located in Australia, Germany, South Africa and the Nordics. Their core capabilities cover the design, development, supply, installation and commission of turnkey critical power and energy management solutions - from the power grid all the way to the data centre IT rack. Their consulting capability guides customers through the challenges of technology transformation allowing the realisation of operational efficiencies underpinned by Lifecycle Management, Service and Maintenance. In this way, their clients are better able to optimise capital and operational expenditure, reduce energy costs, ensure 100% up-time and increase operational competitiveness.

HAVOK

Havok is a leading provider of games development technologies, which have been used in top franchises including Assassin's Creed and Call of Duty. Their products have also been used to drive special effects in movies including Harry Potter, James Bond and the Matrix series. Havok has offices in Dublin, San Francisco, Tokyo, and Germany.

HORIZON PHARMA

Founded in 2008 as a startup, Horizon Pharma now has over 1,000 employees and 11 medicines that treat rare and rheumatic conditions. It is headquartered in Dublin with US locations in Washington, California and Illinois. It also has German operations.

HUB CONTROLS

Irish tech start-up Hub Controls was founded in 2014 by CEO Oliver Hynes. Its first product – the Hub Controller smart thermostat – was launched in November 2016, and recent

investments are being channelled into expansion plans over the next four years, developing a US version of the Hub Controller smart thermostat.

ICON PLC

Since its foundation in Dublin in 1990, ICON has grown to become a global leader in clinical research and provider of outsourced development services to the pharmaceutical, biotechnology and medical device industries. From a small team of 5 people in 1990, ICON has grown to employ over 13,380 people across 97 locations in 38 countries, through a mixture of organic growth and strategic acquisitions. ICON opened its first US office in Philadelphia in 1992, and began trading on the Nasdaq exchange in 1998. Icon now employs 4,600 in the US.

IDENTIGEN

IdentiGEN is a provider of DNA-based solutions to the agri-food industry with operations in Ireland, UK, Europe, USA and Canada. It was the first company in the world to develop a successful DNA traceability system, pioneering its DNA-based technologies to identify and trace food products with greater precision and accuracy. Its HQ is now in the US although it still maintains an Irish presence and office.

IDIRO ANALYTICS

Idiro Analytics uses advanced analytics to help companies optimise their customers' experience while driving revenue growth and improving customer satisfaction and NPS. Headquartered in Dublin, its global client list ranges from North America and the Caribbean to Europe, Asia and the South Pacific. To date, Idiro has helped businesses in over 30 countries to engage better and more profitably with their customers.

IMEC TECHNOLOGIES

IMEC Technologies provides a suite of compliance software products which includes Safety Management Software and Waste Management Software that are used in a broad variety of organisations. IMEC is headquartered in Dublin, Ireland, and has a Sales & Support office in Champaign, Illinois, USA.

INHANCE

Founded in Cork in 2005, Inhance Technology markets a suite of white-label mobile products used by more than one million customers worldwide. Its client list includes blue chip companies such as Best Buy, Orange,

Carphone Warehouse and Domestic & General. The company opened its first US office in Boston in 2013.

GOCONTRACTOR

Founded in April 2012, GoContractor helps construction professionals ensure a safe and productive project. GoContractor is the worker and subcontractor management tool top construction companies use to automate and manage their worker and subcontractor onboarding journey. "With the biggest challenges being schedule and budget, any area you can squeeze out any efficiency, you need to put the spotlight on that work. You need to identify what can be done and sequence that work to get more predictable," shares John Naughton, GoContractor CEO.

INTERACTIVE REPORTING

Founded in 2003, Interactive Reporting developed a series of business intelligence tools to help companies better understand the underpinning factors driving performance in their organisation. Interactive Reporting has offices in Boston, Cork, and Sydney.

INTERUM THERAPEUTICS

Founded in 2015, Iterum Therapeutics Limited is a Dublin-headquartered clinical-stage pharmaceutical company dedicated to developing differentiated anti-infectives. These products are aimed at combating the global crisis of multidrug resistant (MDR) pathogens to significantly improve the lives of people affected by serious and life-threatening diseases around the world. Its US bases are located in Connecticut and Chicago.

INTUITION PUBLISHING

Intuition Publishing is a knowledge management solutions company with offices worldwide. Its range includes a financial eLearning library, knowledge management technology, mobile learning technology and range of professional services. The company has bases in Dublin, London, New York, Singapore, Hong Kong, Sydney, Toronto, Doha and Abu Dhabi.

IQUATE

iQuate is a software company that specialises in IT Operations and Service Management software for large enterprises. Headquartered in Dublin, Ireland, with bases in London and Austin, Texas, iQuate develops, markets and sells enterprise software used for multiple functions, including Cloud Infrastructure Management, IT Operations and Service Management, and IT Asset Management.

IRISH BREEZE

Irish Breeze launched its flagship product, WaterWipes, in 2009. The company is headquartered in Ireland and has regional offices around the world, including the Americas, Europe, Middle East, and Asia Pacific regions. WaterWipes employs over 250 staff globally and markets its product in over 50 countries.

KAINOS

Kainos Group plc is headquartered in Belfast and develops software solutions for businesses and organisations, particularly in public, healthcare and financial services sectors. Kainos has offices in the UK, Poland, Ireland and the US, and serves markets in the EMEA region and North America.

KEPAK

Kepak Group is the first Irish meat processing company to launch an Irish beef retail brand – Celtic Beef Company – in the USA. Kepak North America has been in operation for two years and launched the brand, Celtic Beef Company, in September 2017. A family-run business that began with a butcher's shop, Kepak has grown to an internationally operating, multi-faceted food innovator with 30,000 employees across 30 countries.

KERRY GROUP

Having commenced operation from a green field site in Listowel, Co. Kerry in 1972, the Kerry organisation has evolved from a private dairy processor, to a dairy co-operative, to its current incarnation as a public company with annualised sales of approximately €6.4 billion, and operations established in 27 countries across five continents. Kerry announced a major expansion of its international food ingredients business through the US \$402m acquisition of DCA Food Industries and Margetts Foods. The Group has invested considerable resources in the development of leading positions in both North American and South American markets.

KEYWORDS INTERNATIONAL LTD

Keywords Studios builds capabilities in services that video games and similar interactive content creators require. It works as an external development partner, providing access to teams of experts as needed, across seven service lines: Art Services; Engineering; Audio Services; Functionality QA; Localization; Localization QA; Player Support. The business comprises over 50 studios, located across 4 continents and 20 countries.

KINEMATIK

KineMatik is an OpenText Solution Extension Partner developing solutions for OpenText Content Suite/xECM in the area of project management, quality applications, publisher, electronic lab notebook and form builder for Content Suite. The company has bases in Cork, Ireland and in Naperville, Illinois in the United States.

KINGSPAN

Kingspan, the leading global manufacturer of insulation panels for the construction industry, was founded as a small family construction business over 40 years ago. With a relatively low level of penetration of insulated panels in the US market, there is huge opportunity for growth as reduction of carbon footprint has become a pressing issue and to this end, Kingspan, under CEO Gene Murtagh, have invested in organic growth and acquisitions in the US market, bringing their employee numbers up to 1,800. The Americas represented 20% of Kingspan's business in 2017, in a record period for the group in which revenue rose by 18.0% to €3.7bn, and trading profit grew by 10.7% to €377.5m.

KITMAN LABS

Kitman Labs is a provider of advanced performance optimisation solutions for sportspeople. Named on Fast Company's annual list of the World's Most Innovative Companies for 2019, Kitman Labs' system works by determining the factors that impact success and powering data-driven decisions about player health and performance. Kitman Labs powers over 150 teams across the NFL, NHL, MLB, UFC, NCAA, English Premier League, Bundesliga, Pro14, Premiership Rugby, NRL, Chinese Super League and more. The company has offices in Silicon Valley, Dublin, and Sydney.

KLAS TELECOM INC

Klas Telecom is an engineering and design company. The company specialises in integrating enterprise networking capabilities from global IT leaders with in-house hardware and software platforms designed to meet market demands and the most stringent environmental requirements. Klas Telecom operates in the public safety, transportation and U.S. and international government and defence markets. The company employs staff across four offices located in Washington, DC; Herndon, Virginia; Tampa, Florida; and Dublin.

KNOW YOUR CUSTOMER

Established in 2015, Know Your Customer provides next generation digital on-boarding solutions to financial institutions around the world. The company's award-winning technology is setting a new standard in the space of Anti-Money Laundering, Corporate KYC and ID Verification. Their digital solutions empower compliance teams to efficiently perform all necessary KYC/AML checks on individual and corporate customers and deliver exceptional client onboarding experiences through automation, artificial intelligence and real-time connections to company registries.

LAKELAND DAIRIES

Lakeland Dairies Co-Operative Society Limited is a dairy co-operative headquartered in Co Cavan. It collects milk from its 3,2000 farm family shareholders across 16 counties in both Ireland and Northern Ireland and is Ireland's second largest dairy processor (the largest in Northern Ireland), processing 1.85 billion litres of milk annually. Lakeland Dairies is a €1bn turnover business with eight processing sites on the island of Ireland as well as operations in Ireland, the UK and the United States. Lakeland Dairies exports dairy products to over 80 markets across the globe.

LEARN UPON

Founded in early 2012, LearnUpon is a growing learning management system (LMS) vendor with over 1,000 customers worldwide and 4 million active users. Enterprises, software companies, and SMEs worldwide use LearnUpon to deliver training to their employees, partners, and customers. It was named Company of the Year at the Technology Ireland awards in November 2018. The company has offices in Ireland and the United States.

LEARNING POOL

Learning Pool is a full-service e-learning provider, offering a range of courses, tools and content creation to over 750 organizations and 2 million learners in 21 countries. With the largest and most flexible catalogue of content on the market and a reliable and robust LMS, Learning Pool delivers a highly customized learning experience, combining their expertise in personalized learning, gamification, and AI-driven performance. The recent acquisition of HT2 Labs, the leading provider of Learning Experience and Learning Analytics solutions, saw staff numbers rise to over 185 colleagues across Learning Pool's six offices in the UK and US.

LEARNOSITY LTD

Founded in 2007, Learnosity is an EdTech company which employs over 80 staff across 4 global offices. There are 9.3 million monthly active users of its assessment solutions built for educational companies and publishers. Its clients cross a wide range of sectors including K-12, higher education, corporate training, and continued professional development. Offices are in Dublin, New York, Los Angeles and Sydney.

LIFES2GOOD

Lifes2good is a global Nutraceutical business, based in Galway, with a portfolio of brands worldwide. Lifes2Good opened its US office in 2007, launching its flagship brand Viviscal into the US hair loss market and signing up direct distribution in the US. In 2017 the Viviscal brand was sold to Church & Dwight for €150 million and Lifes2Good launched the Berkeley Life supplements into 12,000 stores in the US. Lifes2good also has international offices in Chicago, London, Paris, Madrid, Lisbon, Toronto, Sao Paulo, Sydney and Mexico City.

LINCOR SOLUTIONS

Irish-founded medtech firm Lincor Solutions was established in 2003 and is the global leader in the development and delivery of point of care education, communication and entertainment technology to hospital patients. LINC Technology is used in over 130 hospitals around the world and the company has offices in the US, Canada, France, Austria and Ireland.

LOCATIBLE

Locatible has created a patented cloud platform that can locate any asset or person indoors to an accuracy of sub one metre and could potentially save hospitals millions of dollars every year. Founder Ronan O’Cógigh aims to be the market leader in the medical RTLS industry throughout Asia-Pacific and the Americas. The company has offices in Ireland and Boston, with clients worldwide.

LOGENTRIES

Logentries is a start-up from NovaUCD, the Dublin university’s centre for new ventures and entrepreneurs. The spin-out firm is a cloud-based log management and analytics service. Founded in 2010, it was acquired by the US firm Rapid7 for \$68 million (€59.5m) in 2015. Logentries is headquartered in Boston, Massachusetts, USA with a research and development team based in Dublin.

LOTUSWORKS

LotusWorks are engineering and technical service experts who, for almost 30 years, have been working with some of the world’s leading manufacturers. Founded in Sligo in 1989, LotusWorks entered the US market in 2000 and opened the Massachusetts office in 2001. In 2006, Lotus Group USA opened in Washington. Today, LotusWorks teams support major clients on large construction projects at their facilities in 13 states across the US, and North American operations are based out of Massachusetts and Washington. LotusWorks employs 172 people in the US and 474 in total. In the financial year ending 28th February 2018, LotusWorks experienced unprecedented growth within the US, with turnover for the US business for this period of \$26.5M representing growth of 168% on the prior financial year.

LUZERN

Luzern is a leading ecommerce platform and related services provider. They are experts in delivering innovative strategies for Amazon Marketplaces and for direct-to-consumer websites. With the Luzern platform, brands receive real time alerts and triggers enabling them to actively manage and control sales margins, position against competitors, and drive conversions across multiple channels. Luzern is proven to dramatically grow online revenues for brands across the globe and is trusted by Philips, Fossil, JDE coffee, Petsafe, Gatorade and Nestle.

MAAS AVIATION

Darragh Hall, the company’s managing director, established Maas as Expressair Aviation with one hangar in Shannon 35 years ago. Its most recently-established base is in Mobile, Alabama and paints new Airbus craft as they come off the nearby assembly line. It now ranks as one of the world’s top companies in its field and employs more than 150 people between Europe and the US.

MAGNET NETWORKS

Beginning in 2004, Magnet Networks, owned by Columbia Ventures Corporation (CVC), offered top-standard ‘fibre-to-the-home’ connectivity across new residential developments and was one of the very first European operators to do so. Since then it has evolved substantially to be a business-to-business model, becoming an international telecommunications, data connectivity and security firm. The Irish firm now operates across the world - including North-East US, New York/New Jersey and Buffalo/Toronto - and has over 100 staff.

MAINSTREAM RENEWABLE POWER

Founded in 2008 by Dr. Eddie O'Connor and Fintan Whelan following the sale of Airtricity, Mainstream Renewable Power (MRP) is an independent global developer of renewable energy and has offices in Dublin and New York as well as Vietnam, Mexico, Chile, South Africa and the Philippines.

MALLAGHAN ENGINEERING

Originally established as a Civil Engineering Firm in the 1960's, the company was founded by Terry Mallaghan and has now become one of the leading aviation industry suppliers in the manufacture of Airport Ground Support Equipment, producing highly acclaimed GSE products to an ever-expanding global network of customers. The company, located in Ireland, accredits its move towards the manufacture of high quality GSE following extensive research throughout Europe and the Middle Eastern regions. The company has offices in Ireland, London, Berlin, Dubai, Singapore, Shanghai and the USA.

MARCO BEVERAGE SYSTEMS

Founded in 1980 and headquartered in Dublin, Marco Beverage Systems Ltd designs and manufactures leading hot water delivery systems for the global food service market. Entering the US market in 2010, Marco Beverage Systems were exclusively distributed by La Marzocca USA. In 2015 they established their own US presence, with sales and customer support.

MARINO SOFTWARE LTD.

Marino Software is Ireland's leading software design and development company. The company works with brands across multiple domains including banking, telecoms, retail and media, offering business analysis, project management, design, development and quality assurance to deliver digital products across the full range of web and mobile devices. Marino Software has bases in Dublin, Limerick and New York and this year will be launching a new product Telcogenie, a self-care platform for telecoms.

MEASURESOFTECH DEVELOPMENTS

Fergal Cassidy established Measuresoft in Dundalk in 1989. The business specialises in real-time information systems, acquiring information from sensors - i.e. temperature, pressure etc. - in a building or an oilfield rig. Measuresoft captures that information, records it and generates reports for the user. Its staff are split between Dundalk, Ireland and Houston, Texas, USA.

MEDITEC MEDICAL

Meditec Medical announced in November 2017 that it had successfully tendered for a contract with the international Boston Children's Hospital to manufacture and supply Mediflex pressure relief mattresses to its entire hospital, after a successful trade mission earlier that year.

MEGAZYME

Megazyme was founded in 1988 by Barry V. McCleary, PhD, DScAgr with the specific aim of developing and supplying innovative test kits and reagents for the cereals, food, feed and fermentation industries. Megazyme has its research and manufacturing facilities in Bray, Ireland and has sales and distribution agreements in over 30 countries, with its US offices in Chicago as well as US distributors.

MERCON

Mergon designs, develops and manufactures innovative, sustainable plastic components and systems for the automotive, industrial and healthcare sectors globally. The company has been supplying to industry leaders and disruptors from its Anderson, South Carolina base since 1998.

MODULAR GLOBAL

Modular Global began in 1986 as a specialist tool and die provider for advanced electronics manufacturers who required precise, reliable tools. Today it delivers complete automation integration solutions to customers in Europe, North America and beyond. The team includes mechanical engineers, software engineers, integration specialists and more. With a team of over 150, the company has bases in Shannon in Ireland and Jacksonville, Florida in the US.

MONEX FINANCIAL SERVICES LTD

Headquartered in Killarney, Co Kerry, Monex is a global provider of Dynamic Currency Conversion (DCC) solutions. Frank Murphy, Monex Founder, Owner and C.E.O., invented Dynamic Currency Conversion (DCC) in the mid 1990's. Today Monex serves a wide variety of geographic areas with a live DCC profile in 48 countries.

MORGAN MCKINLEY

Morgan McKinley is a specialised recruitment agency founded in Cork City over 30 years ago. The company works

with employers across multiple sectors and disciplines to find the perfect job candidates. Morgan McKinley employs over 850 people in offices across the globe.

NEOSURGICAL LTD

NeoSurgical is an Irish medtech start-up, headquartered in Galway. The company's initial product, NeoClose, is based on advanced surgical wound-healing technology. It was approved for sale in the US and Europe, and designed to be the new standard for laparoscopic surgery port-site closure, a potential \$400m opportunity. The company raised \$5.5M in Series B Funding in 2017. Its US base is in Newton, Massachusetts.

NETWATCH

Carlow-founded Irish security monitoring company Netwatch merged with companies in Britain and the US to form the Netwatch Group in April 2018. The newly-formed Netwatch Group comprises Netwatch - who already operated US offices in Netwatch offices in Boston, Chicago and New Jersey - and the California-based National Monitoring Centre, CalAtlantic in Texas and Onwatch Multifire, which is based in Sussex. The workforce was due to increase after the expansion, and the merger brings with it the addition of 1,000 resellers in the USA.

NEWSWHIP MEDIA LTD

NewsWhip is a social media engagement tracking firm founded in Dublin in 2011 by Paul Quigley and Andrew Mullaney. The company tracks content by amount and location of user engagement and also tracks audience interests and changes in interests over time. The data guides decisions for newsrooms and publishers and allows them to decide where to allocate resources. Today it supports newsrooms, hundreds of publishers and since 2015, brands, and the communications agencies that support them. The company has offices in Dublin and New York.

NICHE SSP

Niche SSP is an Irish international recruitment firm that currently recruits the top 10% of construction estimators (quantity surveyors) across the US. Niche SSP is building a comprehensive database of Construction Estimators across the US using customised technology.

NITROSELL LTD

Nitrosell provides an integrated e-commerce platform for point-of-sale (POS), enabling retailers to sell their goods online, on their own sites, or using Amazon integration. Its powerful suite of integration software automatically synchronises POS product data with the online store, meaning there is no need for separate bookkeeping and inventory reconciliation. Founded in 2005, the company's international headquarters are in Cork, Ireland. This year, NitroSell announced WebSell, the next generation of e-commerce platforms. With cutting-edge artificial intelligence (AI) technology, the platform plans to take online retail into the future. Working either standalone or in tandem with leading, cloud-based point-of-sale (POS) systems, WebSell will be a defining product in the e-commerce space, empowering retailers' online success.

NORBROOK

Norbrook, one of the largest privately-owned veterinary pharmaceutical companies in the world was established in 1969 by Lord Ballyedmond. The company's position in the global animal health market is strengthened through new product development, substantial investment, and increasing revenue in their main markets.

NOVA LEAH

Founded by CEO Anita Finnegan, the Dundalk-based start-up develops cybersecurity risk management systems for medical devices. In 2017 they announced the creation of 78 new jobs, with 50, including engineering support, based in Dundalk and the remaining 28, including sales and marketing roles, in their Boston office.

NOVAERUS

Novaerus is part of WellAir, an Irish company on a mission to reduce indoor airborne pollutants to create living, working, and healing spaces that foster rather than detract from human health, productivity, and wellbeing. WellAir and its brands, Novaerus and Plasma Air, can be found installed in hundreds of hospitals, senior living facilities, schools, casinos, railway stations, residences, and industrial facilities in more than 40 countries around the world. The WellAir US headquarters are in Stamford, CT with its Irish base at the DCU Innovation Campus in Dublin.

NUTRITICS

Nutrition analysis software, Nutritics is designed to enable better decision-making in healthcare, food services, elite sport and education. Founded in 2011 by two brothers Damian and Ciarán O’Kelly, Nutritics has quickly grown its market across more than 165 countries, doubling in size every year.

OCUCO LTD

Ocuco is an Irish-owned optical software company established in Dublin in 1993 by CEO Leo MacCanna. In 2008 Ocuco entered the lab software market with the acquisition of Innovations in the US. Today, over 8,000 sites across 77 countries use Ocuco products and services. Ocuco maintains its corporate headquarters in Dublin, accommodating 60 of the company’s 200 plus staff. The rest of the team work across offices in the US, Canada, England, Wales, France, Italy, Sweden, Norway, Denmark, Spain, Australia, China and the Netherlands.

OMT GROUP

OMT Global is Ireland’s leading leadership development consultancy with a global footprint. They specialise in developing high-performance cultures. OMT Global is a trusted partner to many of the world’s biggest brands and progressive organisations, delivering innovative and bespoke leadership development solutions. Their award-winning, customised design is always specific to their clients’ needs. It operates with a network of consultants across Ireland, the Americas, EMEA and Asia and has offices in Limerick, Dubai and New York.

O’NEILLS

IRISH INTERNATIONAL SPORTS CO LTD

O’Neills Irish International Sports Company Ltd. is an Irish sporting goods manufacturer established in 1918. It has a long-standing relationship with Irish Rugby, football, and the Gaelic Athletic Association. From a staff of 3 in 1918, O’Neills has established itself as the largest manufacturer of sportswear in Ireland by employing more than 900 people across Ireland, the UK, France, Australia, the United States and beyond.

ONEVIEW HEALTHCARE

With offices in Ireland, Dubai and Chicago, Oneview offers a software platform that connects patients to healthcare providers, allowing them to see who their care teams are, video chat with friends, order food, and even control the lights and the temperature in their room.

OPENET

Openet, a global leader in the supply of digital BSS (business support systems) and customer engagement solutions, is Ireland’s largest privately-owned software company. It employs 1,000 people worldwide, with 300 at its Dublin-based headquarters, and the rest in 22 other global locations, including the UK, Germany, France, Italy, Australia and the US. Openet’s US headquarters are in Reston, Virginia, just outside Washington DC, with sales offices in San Francisco, Dallas and Orlando.

OPENMIND NETWORKS

Founded in 2003 by Alex Duncan, Brian Kelly and Billy Shekleton, Openmind Networks operates a mobile platform that offers messaging solutions to various market segments within the telecoms industry. Openmind is headquartered in Dublin with regional offices in the Czech Republic. The management completed an MBO in 2017 and exited its VCs with support from Dunport Capital and Enterprise Ireland.

ORDORITE SOFTWARE SOLUTIONS

Ordorite Software was founded in 2006 by CEO, Stephen Connolly. His goal was to provide furniture, bedding and related retailers an end-to-end management software solution that manages all aspects of business. Ordorite strives to be the market leader in retail management software, and is always innovating its solution to ensure its customers have the most up-to-date technology.

ORIGINA LIMITED

Origina is the world’s leading provider of independent, third party IBM software support and maintenance. They aim to provide a cost-effective service with quicker response times and more flexible contracts. They also allocate a dedicated IBM SME for each client who signs up, allowing them to inform, predict and control their customers’ software landscape. They are based in Ireland, the United Kingdom, Germany, the USA, and the Netherlands.

ORNUA

Ornua North America is the home of Irish brands such as Kerrygold and Londoner cheese. Kerrygold is the only imported/ speciality butter in the top 10 butter brands sold in the US. Ornua North America’s head office is located in Evanston, Illinois and

current customers and listings include Costco, Trader Joes, Whole Foods, Sam's Club, Target, Aldi, Walmart, Safeway, Albertsons and Kroger. Ornu Ingredients North America division had a record year in 2017 and it commissioned a new €2m shred and dice line. Ornu Ingredients North America has facilities including a 110,000 square feet facility in Hilbert, Wisconsin and a 25,000 sq ft plant in Byron, Minnesota.

ORRECO

With offices in LA, London and Galway, Irish company Orreco blends data science and sports science to generate customised indicators of injury, optimal training load and recovery strategies for elite athletes. Orreco works with top athletes worldwide including Olympians, PGA golfers, US pro franchises across the leagues as well as F1 drivers and UK Premier League teams.

PACEMETRICS LTD

PaceMetrics provides data quality control software, consultancy and training to businesses with regulatory concerns about missing data management. PaceMetrics was established in 1999 and has acquired customers such as Deutsche Bank, UniCredit HVB, ABN AMRO, Fidelity Investments and Morgan Stanley. With its headquarters in Dublin, other global offices are located in New York, London and Singapore.

PADDY POWER BETFAIR

Paddy Power Betfair group already controls nearly 40% of the regulated online betting market in the US, via its TVG website and owns an online casino business in New Jersey. In May 2017 it bought New York-based specialist betting firm Draft for an initial \$19m (€17m) but a potential \$44m in full, depending on how the business performs over the next four years.

PAYTIENT PAYMENTS

Fintech startup Paytient Payments creates customised Patient Payment Plans for the healthcare industry. The Irish company was the winner of Best Pitch on the NDRC (National Digital Research Centre) PreAccelerator Fintech Programme in November 2017. Formed and based out of the Hatch Lab in Gorey, Co Wexford, it opened its first US office in Manhattan in late 2018.

PCH

Founded in Cork by entrepreneur Liam Casey, PCH focuses on the design and production of

consumer electronic devices and appliances. Headquartered in Cork, with operational headquarters in Shenzhen, China and U.S. headquarters in San Francisco, California, PCH has additional offices in Cape Town, South Africa; Hong Kong; New York; Pune, and India. PCH acquired Lime Lab, a Silicon Valley-based product development consultancy, in 2012, to focus on R&D and prototyping.

PESTLE & MORTAR

Irish skincare brand Pestle and Mortar is building momentum in the US, with its skincare products stocked in ten Bloomingdale's stores. Founder Sonia Deasy also appears on major American shopping channel QVC four to eight times a month, flying over and back to New York almost weekly.

PIXALERT

PixAlert has been providing companies with information content security since 1999. Their security solutions are scaled to fit specific client needs, such as GDPR, and PixAlert currently has a client base covering EMEA, AsiaPAC, and the US. The company is based in Dublin with sales offices in the UK, US, Australia, and New Zealand.

PLANNET21

Founded in 1998, PlanNet21, the specialist integrator of technology solutions, now employs 75 staff who are largely based in Ireland, with offices in Dublin, Cork, Galway and Belfast as well as California and France. The company helps Global US companies establish or expand their operations in Europe and Asia, by offering agile and intelligent technology solutions to businesses expanding into EMEA and emerging markets.

PLUSVITAL LIMITED

Plusvital has been a leader in equine science since its formation in 1975, growing out of Ireland's world-famous racing and sport horse tradition. In 2015, Plusvital acquired Equinome, a world leader in the research and development of state-of-the-art genomic tools for the thoroughbred industry. Powered by Equinome's cutting edge genomic tools, Plusvital now provides tests which analyse the DNA of the horse to predict optimum race distance, optimum racetrack surface and performance potential. Plusvital's clients include leading trainers, owners and breeders in all of the major thoroughbred regions around the world. The company is headquartered in Dublin, Ireland and employs 15 people.

POPPULO

Cork-based company Poppulo is the global leader in employee communications technology. Founded in Bandon in 1996, it currently employs 163 people at its Cork city headquarters and 37 in Boston. In January 2019, the communications software company announced a €30 million funding round from US-based investors Susquehanna Growth Equity, which will fund R&D and expansion across Europe, the Middle East, Asia and North America.

PORTWEST

Portwest is one of the fastest growing workwear companies in the world. Specialising in fire resistant and high visibility clothing and a full range of PPE such as safety footwear and work gloves. The company employs over 4,500 people, with sales in over 130 countries. Turnover for 2019 exceeds \$250m. Founded in Westport in 1904, the company is controlled by Cathal, Harry and Owen Hughes. They established the US operation in Louisville, Kentucky over 5 years ago.

PPI ADHESIVE PRODUCTS LTD

PPI Adhesive Products Ltd was originally established in Ireland in 1970 and commenced production on Waterford Industrial Estate in 1971. It produces an extensive range of technical adhesive tapes, laminates and die-cuts for a wide range of applications in the electrical, electronic, aerospace, automotive and medical sectors, as well as a wide range of tapes for specialised industrial and high-tech applications. PPI Worldwide operations span Europe, Russia, Middle East, India, Korea and China, with US operations in Pennsylvania

PRIMARK

Fashion retailer Primark launched its first US store in Boston in September 2015, and took the US market by storm with its bargain priced fast fashion, homewares and novelty goods. There are now stores in Philadelphia, New Jersey, Massachusetts, New York and Connecticut. Primark operates over 350 stores in 11 countries – the UK, the Republic of Ireland, Spain, Portugal, Germany, the Netherlands, Belgium, Austria, France, Italy and the US.

PROFITERO

Profitero is an eCommerce performance analytics platform for retailers and brands that tracks more than 450 million products across 5,000 online stores in more than 50 markets. Customers include brands like General Mills,

L’Oreal, Adidas, Heineken, and Panasonic. With headquarters in Dún Laoghaire, the company has offices in San Diego, CA and Boston, MA.

PROJECT MANAGEMENT GROUP

Project Management (PM) Group is a 100% employee-owned business which comprises projects managers, engineers, architects and constructors who deliver their projects across Europe, the USA and Asia. Clients include Merck Group, Glanbia and Janssen Sciences. Its global network of offices spans Belgium, China, Czech Republic, India, Ireland, Poland, Singapore, Slovakia, Switzerland, United Kingdom, and US operations on both coasts, in Santa Clara and Boston.

PULSE LEARNING

Established in 1999, Pulse Learning designs, develops and delivers learning solutions to clients globally across all sectors including technology, science, healthcare, pharma, finance, retail, hospitality, automotive, defence, and education. Its global headquarters are in Tralee in Ireland, with its global sales headquarters in New York, and the Asia Pacific business running out of Australia, a Global Development Centre in Canada, and EMEA Sales Headquarters in the UK.

QUATERNION

Quaternion is a capital markets consulting practice that advises on and implements quantitative risk management projects. As well as its Dublin headquarters, it has offices in New York, London and Düsseldorf. The company announced in November 2018 that it would hire 20 people at its Irish headquarters over the next two years after forming a strategic partnership with State Street subsidiary AcadiaSoft.

RAPT TOUCH INC

RAPT Touch Ltd. is a provider of alternative multi-touch systems to Global Consumer OEMs (original equipment manufacturers) and Systems Integrators in the consumer electronics industry. Rapt was founded in 2011 and is headquartered in Dublin, Ireland with offices in the United States, Taiwan, and Switzerland.

REAGECON

Reagecon is the largest producer of chemical & physical standards, which it started developing in 1990 and in the

intervening years, has developed an offering of more than 10,000 products, spread over 54 different product families. The products are sold in 175 countries worldwide.

REALIZEIT

Realizeit helps organizations improve individual and enterprise performance by optimizing knowledge through the application of intelligent learning technology. Our modern learning platform employs artificial intelligence, adaptivity and personalization to continuously map, measure and verify what every learner knows and fills in gaps by delivering relevant, engaging learning experiences as needed. For employers that means more efficient and effective training; for educators, it means better and more consistent student outcomes.

RELATECARE

RelateCare began as a joint venture between the Cleveland Clinic and Irish contact centre management company Rigneydolphins to provide patient access, telehealth, contact centre and outsourcing solutions to healthcare organisations around the world. After successfully improving patient access and outcomes at three of the top ten health systems in the US, RelateCare expanded its North American footprint with the opening of its first Patient Coordination Center in the US, in Cleveland in 2017.

ROCKALL TECHNOLOGIES

Rockall Technologies, focused on lending, specialises in unlocking asset value to release and safeguard credit. The company was founded in 2000 and operates out of its Dublin, Ireland headquarters and office in Charlotte, North Carolina, USA.

SALASO

Kerry-based Salaso Health Solutions provides a platform which allows physiotherapy patients to use their smartphones or tablets to access and interact with high-definition video exercises prescribed for them by their clinicians. The company has partnered with US health provider Northwell Health since 2016.

SCALE-UP SYSTEMS (SUS)

Scale-up Systems Ltd. (SuS) specialises in process development software for scientists and engineers in the pharmaceutical industry. The company offers their Scale-up Suite of software including Dynochem,

Reaction Lab, and Numero Chem. Scale-up Systems is based in Dublin, Ireland with additional offices in the United States, India, and Hong Kong.

SEABROOK TECHNOLOGY GROUP

Seabrook Technology Group was founded in Ireland in 1989. The company specialises in supplying end-to-end manufacturing solutions to the medical device manufacturing industry. The company is headquartered in Cork, Ireland with an additional office in the United States.

SHADOWMAN SPORTS

Shadowman Sports grew out of a final year thesis of CEO JP Hartigan, when studying Product Design & Technology in University of Limerick, the home of Munster Rugby in Ireland. He developed equipment for collision sports players to practice tackling and reduce injuries on the field. Growing the business internationally, Shadowman is now geared towards American Football and has bases in San Francisco and Connecticut as well as Ireland.

SHIMMER

Founded in 2008, Shimmer provides wearable wireless sensor products including Kinematic, Bio-Physical, and Ambient modules. These products are currently used in over 70 countries worldwide. Shimmer manufactures all of its products in partnership with its sister company, Realtime Technologies. The company is headquartered in Dublin, Ireland and has an office in Boston, Massachusetts, USA.

SHORLA PHARMA

Shorla Pharma is a female-led healthcare company that develops innovative, high barrier to entry pharmaceutical therapies with a particular interest in women's and paediatric health. Shorla Pharma were part of the 2018 Irish delegation to the SelectUSA investment summit held in Washington DC.

SIA FLEXITANKS LTD

Headquartered in Donegal, Sia Flexitanks Ltd. are the inventors of the Multilayer Flexitank and specialise in manufacturing flexitanks. The company has offices worldwide with additional head offices in Malaysia and Houston, Texas, USA. The company serves clients in more than 60 countries.

SILVERCLOUD

SilverCloud Health provides a digital platform for evidence-based online mental health and behavioural healthcare routines. SilverCloud Health was created out of the Technology Enhanced Therapy project, a joint translational research project undertaken by the NDRC (National Digital Research Center) and Trinity College Dublin's Computer department and Parents Plus, Mater University Hospital Dublin. The company has offices in Dublin and Boston.

SIREN

Siren is a spin off of the Data Intensive Infrastructure research group at NUIG led by Dr. Giovanni Tummarello, together with Dr. Renaud Delbru (co-founder). They use a unique combination of search, business intelligence, big data, graph and knowledge representation to create what they define as Investigative Intelligence, which has the potential to strongly advance the way leading organizations address some of the world's most important problems.

SMURFIT KAPPA GROUP

A world leader in paper-based packaging with approximately \$9.8 billion in global sales, Smurfit Kappa employs over 47,000 people globally, across 35 countries in Europe and the Americas, and owns multiple paper, recycling and corrugated operations across the south-western United States. Jefferson Smurfit first entered the US market acquiring Time Industries in 1974, but had exited through a spin-off in 2002. The group became Smurfit Kappa after the 2005 merger with Kappa Packaging and re-entered the North American market from 2012 through a series of acquisitions. Group CEO Tony Smurfit oversees global operations, with Juan G. Castaneda heading up the Americas, with around 1,300 employees across 17 facilities representing over 2 million square feet of manufacturing space in North America.

SOFTCO

SoftCo was founded in Dublin in 1990 and specialises in producing financial process automation software. The company partners with companies across a wide range of sectors and has over one million users. SoftCo operates globally with offices in Ireland, the United States, the United Kingdom, and Finland.

SOLGARI

Founded in Ireland in 2012, Solgari provides integrated communications through a cloud-based platform, simultaneously addressing any related regulatory compliance requirements like GDPR or MiFID II. Solgari currently has customers in 40 countries with offices in Ireland, Australia, the United States, and the United Kingdom.

SOLVOTRIN THERAPEUTICS

Cork-based life sciences start-up Solvotrin Therapeutics focuses on chemical modifications of known drugs. Solvotrin's leading product, developed in partnership with scientists at Trinity College Dublin, is called Active Iron. The product is currently being produced in the United States and packaged in Europe.

SONITUS SYSTEMS LTD.

Sonitus Systems provide user-friendly and reliable noise monitoring systems. Founded in 2007 to provide cost-effective noise monitoring instrumentation to regulatory authorities, the company has expanded and evolved allowing them to offer a full range of noise management services. Dublin City Council has used Sonitus Systems' services since its inception. Other notable clients include: Trinity College Dublin, University College Dublin, Glanbia, Mac Interiors, KP Acoustics, LG, and more.

STATSOLS

Statsols began in 1984 as a subsidiary of a US software company called BMDP Statistical Software, Inc. Years later, through a management buy-out by current company CEO Mary Byrne, the independent company Statistical Solutions Ltd (now Statsols) was born. The company is headquartered in Cork, Ireland with a US office in Boston, Massachusetts. Statsols is the producer and distributor of nQuery sample size software.

SUNTICO

Suntico is an Dublin-based software development company that specialises in Sage 50 and Power BI. They have created an account management system, Suntico BI, for companies that utilise Sage 50 accounting software. Suntico is headquartered in Dublin, Ireland with a US office in Georgia.

SURETANK

Suretank is a Co. Louth-based manufacturer of offshore tanks, offshore containers, cargo carrying units and cryogenic tanks for the oil and gas sector. The business was founded in Dundalk in 1995 supplying these products to the

North Sea. Revenue in year 1 was €1 million with 14 employees. By 2013, Suretank was employing over 600 people, with revenue of €68 million, translating as an average 20%+ per annum growth over 18 years. Suretank manufactures in 7 countries (Ireland, UK, Poland, Thailand, China, Brazil and USA), and has sales offices in Mexico, USA, Ireland, UK, Netherlands, Nigeria, Australia, Thailand and China.

SYNCREON

Syncreon was formed in 2007 when Walsh Western International, headquartered in Dublin, acquired US-based TDS Logistics. Syncreon operates globally and provides supply chain services tailored to meet the specific needs of its customers in more than 100 locations worldwide. The company has offices in the United States and Ireland.

SYNERGYSUITE

Founded in 2011, SynergySuite is a software company providing back-office software to restaurants across the US, the UK, Canada, and Ireland. Their software covers all important restaurant business areas such as inventory, food safety, and human resources. SynergySuite has headquarters in Dublin, Ireland and Lehi, Utah in the US.

SYSNET

A leading provider of cyber security and compliance solutions to the payments industry, Sysnet last year announced a \$2 million investment and the creation of 500 new jobs for a new contact center in DeKalb County, Atlanta. The Irish cybersecurity company has 3 million customers in 29 countries around the world.

TAOGLAS LTD

Taoglas was founded in 2004 and provides advanced antenna products and radio frequency (RF) solutions to IoT brands worldwide. The company is headquartered in Ireland with additional offices in Germany, Taiwan, and the United States.

TAXAMO

Kerry company Taxamo, which offers an international VAT payment service for ecommerce companies that sell digital products, was founded by John McCarthy, son of Fexco founder Brian McCarthy. They based their business on the assumption that the VAT liability for global companies selling digital products made a Silicon Valley presence imperative.

TAXBACK GROUP

The Taxback Group employs over 1,200 people globally. Taxback International, TransferMate and Immedis all come under the umbrella, with 30 offices worldwide. Immedis's US operations are run from Iselin, New Jersey, while TransferMate, which famously has secured regulatory licences throughout Europe, Australasia and every single US state, has US offices in San Francisco, Miami, New York and Chicago.

TEAMWORK

Founded in Cork by Daniel Mackey and Peter Coppinger, Teamwork is a work management platform. The bootstrapped business has grown from a two man operation to a global company with over 250 employees spread across 18 countries serving 20,000 customers worldwide. The company is headquartered in Cork with offices in Limerick, Belfast, Amsterdam, Barcelona and Boston.

TECHNOPATH CLINICAL DIAGNOSTICS

Technopath Clinical Diagnostics was founded in Ireland in 2004 and is headquartered in Tipperary. The company specialises in developing and manufacturing quality control software and material for clinical laboratories. In 2017 New York-based Northwell Health signed an agreement with Technopath bringing the two together as Technopath Northwell Health North America LLC. Together, they provide Technopath's quality control products and informatics platform to the US.

TECKRO

Teckro is a life sciences technology firm with a goal of improving and transforming clinical research. Teckro has created digital platform solutions that utilize machine learning and information retrieval technologies which increase the efficiency and speed of clinical trials. The company is located in Ireland and the United States.

ORBIDAL

In April 2014, Enterprise Ireland became Orbidal's first investor. The company was then working under its original name of Tenderscout. Since then, the Dublin-based technology company has gone from strength to strength. In 2019, the SaaS tendering platform designed to help businesses win government tenders by identifying opportunities, rebranded as Orbidal as part of its strategy to succeed in the US market. To date, they have completed 5000 tenders with a win rate of 85%.

TERMINALFOUR

TerminalFour is a digital marketing and web content management system for higher education. Established by Piero Tintori in 1997 before moving into the UK in the early 2000s, and then the US in 2009, the company now has two offices in San Diego and Boston, and sells to over 100 US universities.

TETHRAS TECHNOLOGY LTD

Founded in 2011 by Brian Farrell, Tethras is a cloud-based SaaS that enables app developers to offer localised features depending on a user's location. The company has offices in Dublin, Ireland and Mountain View, California, USA.

TEXTHELP

Texthelp is an Antrim-based firm, with a US office in Woburn, MA. Texthelp develops assistive technology solutions for reading, writing and language products for people with learning difficulties, dyslexia or visual impairments, English Language Learners (ELL) and those learning English as a Second Language (ESL).

THE IRISH PUB COMPANY

The Irish Pub Company was founded in 1990 by Mel McNally and specialises in the design, build and outfit of pubs, bars and restaurants all over the world. The company was appointed by Guinness as their sole pub concept designer. They remain a preferred partner of the Guinness Irish Pub Concept today.

TITANHQ

Copperfasten Technologies Limited was founded in 1999. Trading as TitanHQ, the company has bases in Galway and Tampa, Florida, and they provide business email and web security solutions globally. The company produces two security solutions for the B2B market - SpamTitan anti spam and the WebTitan web filtering solution for business, education and government.

TITO

Tito is an independent company based in Dublin, Ireland, with a team in Ireland and the UK. They have produced event software that aims to make the running of events a seamless process. Their software allows you to control your money, manage your team, and track your sales, and caters to events of various kinds, including those organised by community groups, tech giants, and even cake festivals.

TOTAL PRODUCE

With a turnover in excess of €3.5 billion, Total Produce is one of the world's largest fresh produce providers, and has been pursuing a steady acquisition strategy within the US since 2013, and becoming an increasingly prominent force in the North American marketplace, with 500 employees across its US businesses. Further to its expansion plans, Total Produce is expected to exercise its right to purchase all the shares in US-based Dole Food Company within five years, having acquired an initial 45 per cent stake for \$300 million in cash (€242 million) in late January 2018, bringing together two global brands and creating the world's leading fruit and vegetable group. It also took a 50 per cent stake in a California company, The Fresh Connection, in November 2017.

TOUR AMERICA

Tour America & Cruise Holidays are Ireland's number 1 tour operator to the USA and seller of cruises worldwide. Tour America currently turns over €22 million, has 50 staff, and offices in Dublin, Cork and Orlando. Tour America was set up by Mary McKenna from her sitting room and the company will be 25 years old in October. Tour America won many awards in 2019, the Deloitte Best Managed Company 11 years in row, Best Travel Agent in Ireland, Best use of Social Media at the Sockies Award, the top award with all the suppliers in the USA (Chairman's Award 2019), and Mary won the overall award of Business Woman of the Year, Ireland and the UK at the recent Everywoman. Tour America won Travel Agent of the year 2020 at the ITAA awards.

TQS INTEGRATION LTD

TQS Integration Ltd. is a software consultancy team specialising in realtime data integration, advanced visualisation, project management, and data analysis of real-time and historical data. TQS Integration provides services to customers worldwide and has offices in Ireland, the United States, Switzerland, and Singapore.

TRANSFERMATE

TransferMate is a B2B solution enabling businesses to receive international payments as if they were domestic. Terry Clune co-founded the company in 2010 and TransferMate opened its first US office in Chicago in 2012. In 2014, they expanded significantly in the US and Australia. Now, they have hit the €10 billion milestone and are operating in 134 currencies across 162 counties.

TRINITY BIOTECH

Trinity Biotech was founded in 1992 and specialises in the development, manufacture and marketing of diagnostic test kits. A combination of organic growth and an acquisition-led strategy has seen the company assemble a portfolio of over 400 products to date. Headquartered in Bray, Co Wicklow, it is quoted on the NASDAQ exchange, and with facilities spanning Europe and America,

TSM CONTROL SYSTEMS

TSM Control Services was founded in 1976 by Jim O'Callaghan. TSM supplies blending and control systems that enable companies precision in their production processes. TSM is headquartered in Ireland, with regional offices in the United States, Taiwan, and China. The company supplies customers in more than 70 countries with more than 10,000 blending and control systems.

UDG HEALTHCARE

UDG Healthcare plc, formerly United Drug, is a Dublin-based international company and partner to the healthcare industry, providing clinical, commercial, communication and packaging services. It is listed on the London Stock Exchange, and is a constituent of the FTSE 250 Index. The company was established in Ballina in County Mayo as The United Drug Chemical Company in 1948. The group operates in 24 countries with 9,000 employees globally. The major two of its three divisions, Ashfield and Sharp, operate across several sites in the United States. Full year 2017 figures showed 52% of the group's revenue and 49% of the group's profits originated from North America.

URBANVOLT

UrbanVolt was founded in Dublin in 2015 by Kevin Maughan, Graham Deane and Declan Barrett, to provide light-as-a-service (LaaS), a unique pay-as-you-save service which allows businesses to upgrade to LED light with no upfront cost. The Dublin-headquartered company has offices in Chicago, IL and Fort Myers, FL, with plans to significantly ramp up operations in the US, with the creation of 100 jobs over the next three years.

VEARSA LTD

Directbooks Ltd., formerly trading as ePubDirect, relaunched itself as Vearsa in 2015. Originally set up in Cork in Ireland, the company expanded into the US in 2014 by opening a dedicated office in New York.

VENNETIC

Founded in 2007, Vennetics specialises in Video on Demand (VoD) by combining many of the most popular VoD services. The company provides apps and platforms to the media and telecommunication industries. Vennetics is integrated with notable VoD names like US companies Netflix and Amazon Prime. The company has offices in Dundalk, Ireland and Belfast, Northern Ireland.

VICLARITY

ViClarity is an award winning provider of audit, risk and compliance management solutions to the financial and healthcare sectors. ViClarity is a global organisation headquartered in Kerry Ireland and with offices in Boston Massachusetts and Des Moines Iowa. Since their foundation in 2008, their GRC management platform is a proven technology solution used by more than 300 organisations. They provide an intuitive tool that promotes a strong culture of risk and compliance while reducing the burden of manual based processes. The solution is designed to provide a centralised platform for audit, risk and compliance, and enables organisations to have real time access to data at all times

VIDDYAD

ViddyAd was founded in 2013 by CEO, Grainne Barron. ViddyAd is an online platform that allows businesses to quickly create, edit, and publish videos. The company is based in San Francisco, California and Dublin, Ireland.

VIDEO ELEPHANT

Founded in Dublin in 2012 and with offices in London, New York and Los Angeles, Video Elephant aggregates video content from content providers including Fox, Tronc, Bloomberg, Now This, Bonnier, and Euronews. The company has 17 staff total, with five in the US.

VISATEC

Vistatec, established in 1997, offers global content release services. The company takes content and transforms it so that it will have the desired user experience and outcome based on location. Visatec is headquartered in Dublin, Ireland with additional offices in Mountain View, California, USA.

VISION CONSULTING

Founded in 1984 in Dublin, Ireland, VISION is an international consulting firm with additional offices in Chile, Mexico, the United Kingdom, and the United States. VISION clients include Warner Music, General Motors and CEMEX.

VITALOGRAPH

Vitalograph has been a provider of cardio and respiratory devices for the healthcare and clinical drug trials industries for over 50 years. The company has been based in Co. Clare since 1974 and has additional offices in England, Germany, China, Japan and the United States. Vitalograph exports its products to over 100 countries worldwide.

VOYSIS

Voysis is an end-to-end voice AI platform founded in Dublin in 2012. The platform enables natural language interaction, including search and discovery, across applications on both mobile and web devices. Voysis has three global offices: Boston, Edinburgh, and a company headquarters in Dublin.

VU2VU NETWORKS LTD

Vu2Vu is the global customer service provider (CSP) for Vidyo Inc., a personal telepresence video conferencing system. The Vu2Vu Group has offices in Ireland, India, UAE, and the USA. Vu2Vu Holdings Ltd is the parent company of the Vu2Vu Group and is registered in the Republic of Ireland.

WARATEK LTD

Waratek is a patented security platform founded in Dublin in 2008. The platform protects web applications through the use of virtualization technologies. These technologies make it easier to protect Java and .NET applications which are main targets for cyberattacks. The company is headquartered in Dublin with Sales and Operations Support in Atlanta, Georgia; London and New York City.

WATERFORD TECHNOLOGIES

Data management solutions provider Waterford Technologies was established in 2001 and has a Head Office in Waterford, with a US office in California.

WBT SYSTEMS LTD

Established in Ireland in 1995, WBT Systems Ltd has been helping organizations create and improve their education and certification programs for over 20 years. This is achieved through the use of their LMS (learning management system), TopClass. TopClass has over 5 million users and is used in 20 languages across 23 countries. The company has offices in Dublin and New Hampshire, USA.

WISETEK

Wisetek is a Cork-based company that specialises in the recycling and repurposing of used hardware. In 2017 it merged its US operations with the parent company of US destruction services firm DataKillers. Wisetek anticipates growth in revenue to more than €50 million within the next few years. DataKillers is headquartered outside Washington DC.

WORKHUMAN

Workhuman, previously Globoforce, is an Irish-American company, founded by Dubliner Eric Mosley, which is headquartered in Park West in Dublin and Framingham, Massachusetts. The company pioneered the WorkHuman movement to help make work more human for millions of people and organisations worldwide.

ZENITH TECHNOLOGIES

Zenith Technologies delivers manufacturing software systems to life science businesses. Founded in Cork, Ireland in 1998, Zenith has 16 offices worldwide with over 800 skilled employees. The US headquarters in Pennsylvania opened in 2006, with additional offices in North Carolina, Massachusetts, San Francisco, Glendale and San Diego.



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+12034615806



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For further details contact

Brian Kearns
brian.kearns@irelandinc.com

